## Mitsui Chemicals Announces First Quarter 2005 Performance

Mitsui Chemicals, Inc. (MCI) of Japan announced financial performance for First Quarter 2005 covering April 1 through June 30, 2005 (1Q/05).
Summary of the announcement was as follows:

## 1. First Three Month (1Q/05) Performance

(1) Net Sales and Incomes

|  | April 1, 2005 <br> - June 30, 2005 <br> (1Q, Fiscal 2005) | April 1, 2004 <br> - June 30, 2004 <br> (1Q,Fiscal 2004) | April<reference 2004 <br> - March 31, 2005 <br> (Full-year, Fiscal 2004) <br> Net sales$\quad 347,347$ |
| :--- | ---: | ---: | ---: |
| Operating income | 16,005 | 281,411 | $1,227,547$ |
| Ordinary income | 16,522 | 14,491 | 80,491 |
| Net income | 16,539 | 14,486 | 79,737 |

(2)Balance Sheets

|  | June 30, <br> 2005 | March 31, <br> 2005 |  | June 30,lion yen <br> 2005 | March 31, <br> 2005 |
| :--- | :---: | ---: | :--- | ---: | ---: |
| Current assets | 542,804 | 497,287 | Current liabilities | 460,530 | 440,566 |
|  <br> equipment | 532,115 | 520,886 | Long-term liabilities | 313,886 | 313,389 |
| Investments \& other <br> non-current assets | 193,417 | 187,012 | Minority interests | 72,188 | 45,457 |
| Total assets | $1,268,336$ | $1,205,185$ |  <br> stockholders' equity | $1,268,336$ | $1,205,185$ |

(3) Overview of 1Q/05 Performance (April 1 - June 30)

While the chemical industry underwent a steady transition both in production and shipment, business environment in 1Q/05 continued to be severe due to hike of the already high feedstock prices in place, to yet another higher level.

Given such a situation, Mitsui Chemicals, Inc. ("the company") made concerted endeavors to improve revenue and profits by driving powerful sales promotion initiatives, in addition to implementing thorough-going cost reduction measures.

As a result, Net Sales recorded $¥ 347,347$ million ( $23.4 \%$ increase) representing an increase of $¥ 65,936$ million over the previous First Quarter 2004, or 1Q/04, owing mainly to the increased sales supported by the revised product prices on the back of soaring prices
of raw materials such as naphtha, by significantly expanding sales volumes mostly in the basic chemicals sector with demand expansion for Asia including China, and by sales increase with the foundation of Prime Polymer Co., Ltd., the company's joint-venture in polyolefins with Idemitsu Kosan K.K. established in April this year.

While cost of sales inflated due to the rising prices of raw materials such as naphtha, the above-mentioned revised product prices, all-out cost reduction and volume effect helped Operating Income attain $¥ 16,005$ million for the quarter, representing an increase of $¥ 1,514$ million ( $10.4 \%$ increase) compared to $1 Q / 04$. Meanwhile, the company and some of its consolidated subsidiaries changed the method for depreciating tangible assets from straight line method to fixed rate method, starting this quarter.

Ordinary Income reached $¥ 16,522$ million, up $¥ 2,036$ million ( $14.1 \%$ increase) from 1Q/04. This owes to Non-operating Profit and Loss with an increase of $¥ 522$ million compared to $1 Q / 04$, with factors such as $¥ 509$-million increase in capital return on equity method and decrease in interest expense by compression effect of interest-bearing liabilities.

As a result, Return on Sales (ROS) marked 4.8\%.
The company also recorded $¥ 8,876$ million as Special Income for the quarter, mainly owing to $¥ 8,553$ million of gain on change in interests in consolidated subsidiary associated with the foundation of Prime Polymer Co., Ltd. On the other hand, Special Loss amounted to $¥ 993$ million, including loss on sales and disposal of property, plant and equipment. This resulted in Special Income and Loss of $¥ 7,883$ million representing an increase of $¥ 3,258$ million over 1Q/04.

Taking the foregoing into account, Income Before Income Tax and Minority Interests for the quarter recorded $¥ 24,405$ million showing an improvement of $¥ 5,294$ million over $1 Q / 04$. Net Income for the quarter after deducting corporate and other income taxes as well as minority interests and equity in earnings of non-consolidated subsidiaries and affiliates amounted to $¥ 16,539$ million showing an improvement of $¥ 5,971$ million over $1 \mathrm{Q} / 04$. Net income per Share for 1Q/05 was $¥ 21.11$.

## 2. Fiscal 2005 Full-year and Half-year Performance Outlook

|  | Net Sales | Operating Income | Ordinary Income | Net Income |
| :--- | ---: | ---: | ---: | ---: |
| Half-year Outlook yen <br> (April 1, 2005 <br> - September 30,2005) | 720,000 | 27,000 | 26,000 | 19,000 |
| Full-year Outlook <br> (April 1, 2005 <br> - March 31, 2006) |  |  |  |  |

The company's performance for First Quarter 2005 is undergoing a transition nearly at the initially projected level. Under the continued difficult business environment, the company intends to reach the outlook for initially projected consolidated performance, with concentrating the efforts on operating activities and cost reduction. Under the circumstances, the company has not revised the projected consolidated performance as announced on May 16, 2005, at this point in time.


Note: The above-mentioned outlook constitutes projection based on information available at this point in time, and therefore involves certain risk and uncertainty. Therefore, there is a possibility that actual performance figures would differ largely from the outlook due to various factors that may arise henceforth.

