

# Summary of Consolidated Financial Results for Third Quarter of FY2011

Feb. 3, 2012  
Mitsui Chemicals, Inc.

## 1. Summary of Income Statement

(Unit : Billions of Yen)

		3rd Q of FY2010	3rd Q of FY2011	Increase (Decrease)	FY2010	Outlook for FY2011 <sup>※</sup>	Increase (Decrease)
Net sales		1,020.5	1,100.0	79.5	1,391.7	1,430.0	38.3
Operating income		26.9	27.6	0.7	40.5	25.0	(15.5)
Ordinary income		24.4	28.7	4.3	38.9	23.0	(15.9)
Net income		21.0	(0.2)	(21.2)	24.9	(6.0)	(30.9)
Exchange rate	Yen / US\$	87	79	(8)	86	79	(7)
Domestic standard naphtha price	Yen / KL	45,800	55,200	9,400	47,500	54,400	6,900
		Jan.-Mar.			Exchange rate	78	
					Domestic standard naphtha price	52,000	

## 2. Net Sales and Operating Income (Loss) (by business segment)

### · Net Sales

(Unit : Billions of Yen)

	3rd Q of FY2010	3rd Q of FY2011	Increase (Decrease)	Breakdown		FY2010	Outlook for FY2011 <sup>※</sup>	Increase (Decrease)
				Volume	Price			
Petrochemicals	320.9	340.6	19.7	(9.9)	29.6	434.0	441.0	7.0
Basic Chemicals	314.2	374.2	60.0	5.7	54.3	435.7	467.0	31.3
Polyurethane	109.8	97.7	(12.1)	(10.7)	(1.4)	144.8	132.0	(12.8)
Functional Polymeric Materials	78.5	85.6	7.1	1.2	5.9	106.2	115.0	8.8
Fabricated Products	100.0	102.9	2.9	2.4	0.5	132.0	134.0	2.0
Functional Chemicals	82.9	85.4	2.5	4.0	(1.5)	119.8	123.0	3.2
Others	14.2	13.6	(0.6)	(0.8)	0.2	19.2	18.0	(1.2)
Total	1,020.5	1,100.0	79.5	(8.1)	87.6	1,391.7	1,430.0	38.3

### · Operating Income (Loss)

(Unit : Billions of Yen)

	3rd Q of FY2010	3rd Q of FY2011	Increase (Decrease)	Breakdown			FY2010	Outlook for FY2011 <sup>※</sup>	Increase (Decrease)
				Volume	Price <sup>*</sup>	Fixed Costs etc.			
Petrochemicals	9.8	8.2	(1.6)	(1.3)	0.8	(1.1)	12.8	8.0	(4.8)
Basic Chemicals	12.3	17.2	4.9	1.0	4.5	(0.6)	20.4	11.0	(9.4)
Polyurethane	(6.0)	(11.3)	(5.3)	(3.0)	(6.2)	3.9	(9.0)	(13.5)	(4.5)
Functional Polymeric Materials	6.1	7.0	0.9	(0.5)	(0.2)	1.6	7.2	9.0	1.8
Fabricated Products	1.7	1.8	0.1	(0.2)	(1.0)	1.3	1.4	1.5	0.1
Functional Chemicals	4.9	6.4	1.5	1.5	(1.0)	1.0	10.0	10.5	0.5
Others	-	(0.6)	(0.6)	-	-	(0.6)	0.2	(0.5)	(0.7)
Adjustment	(1.9)	(1.1)	0.8	-	-	0.8	(2.5)	(1.0)	1.5
Total	26.9	27.6	0.7	(2.5)	(3.1)	6.3	40.5	25.0	(15.5)

\* Price includes both selling and purchasing price variances

## 3. Special Gains and Losses

(Unit : Billions of Yen)

	3rd Q of FY2010	3rd Q of FY2011	Increase (Decrease)	FY2010	Outlook for FY2011 <sup>※</sup>	Increase (Decrease)
Gain on sales of fixed assets	0.4	2.8	2.4	0.7	4.5	3.8
Reversal of provision for environmental measures	-	2.2	2.2	-	2.2	2.2
Reversal of provision for retirement benefits	14.6	-	(14.6)	14.6	-	(14.6)
Loss on sales and disposal of fixed assets	(2.0)	(1.3)	0.7	(2.9)	(1.8)	1.1
Loss on impairment	(0.8)	(11.5)	(10.7)	(2.2)	(11.5)	(9.3)
Loss on related activities etc.	(0.7)	-	0.7	(1.0)	-	1.0
Loss on valuation of investment securities	(0.1)	(1.0)	(0.9)	(0.7)	(1.0)	(0.3)
Others	(1.0)	(1.4)	(0.4)	(2.4)	(1.4)	1.0
Total	10.4	(10.2)	(20.6)	6.1	(9.0)	(15.1)

## 4. Summary of Balance Sheet

(Unit : Billions of Yen)

	Assets				Liabilities and Net assets		
	As of Mar. 31, 2011	As of Dec. 31, 2011	Increase (Decrease)		As of Mar. 31, 2011	As of Dec. 31, 2011	Increase (Decrease)
Current assets	666.0	647.7	(18.3)	Interest-bearing liabilities	480.7	461.8	(18.9)
Tangible fixed assets	467.7	433.3	(34.4)	Other liabilities	383.8	362.4	(21.4)
Intangible fixed assets	11.3	11.7	0.4	Shareholders' equity	383.7	365.5	(18.2)
Investments and others	150.6	146.4	(4.2)	Minority interests	47.4	49.4	2.0
Total assets	1,295.6	1,239.1	(56.5)	Total liabilities and net assets	1,295.6	1,239.1	(56.5)
				[ D/E Ratio ]	1.25	1.26	0.01

## 5. Summary of Cash Flow

(Unit : Billions of Yen)

	3rd Q of FY2010	3rd Q of FY2011	Increase (Decrease)	FY2010	Outlook for FY2011 <sup>※</sup>	Increase (Decrease)
Cash flows from investing activities	(30.3)	(32.5)	(2.2)	(43.2)	(50.0)	(6.8)
Free cash flows	10.1	3.0	(7.1)	30.0	-	(30.0)
Cash flows from financing activities	(17.3)	(28.4)	(11.1)	(20.1)	(25.0)	(4.9)
Others	(1.1)	(1.1)	-	(1.8)	-	1.8
Net incr.(decr.) in cash and cash equivalents	(8.3)	(26.5)	(18.2)	8.1	(25.0)	(33.1)

## 6. Topic

- Acquisition of Acomon AG , a manufacturer and distributor of monomers for optical lenses, in Switzerland, Apr 2011
- 1-hexene, mainly used as co-monomer for EVORUE™, in Ichihara works, starting commercial operation, Apr 2011
- Foshan Mitsui Chemicals Polyurethanes Co.,Ltd. , a System house which manufactures and sells polyurethane foam materials , in China, starting commercial operation, May 2011
- Shares purchase of Iharabras S.A. ,an agrochemicals company which manufactures and distributes of formulations for pesticides, in Brazil, Sep 2011

※ Outlook for FY2011 is announced on February 3, 2012.