

# Summary of Consolidated Financial Results for FY2011

May 10, 2012  
Mitsui Chemicals, Inc.

## 1. Summary of Income Statement

(Unit : Billions of Yen)

	FY2010	FY2011	Increase (Decrease)
Net Sales	1,391.7	1,454.0	62.3
Operating income	40.5	21.6	(18.9)
Ordinary income	38.9	22.9	(16.0)
Net income (loss)	24.9	(1.0)	(25.9)

## 2. Net Sales and Operating Income (Loss) (by business segment)

### • Net Sales

(Unit : Billions of Yen)

	FY2010	FY2011	Increase (Decrease)	Breakdown	
				Volume	Price
Petrochemicals	434.0	459.4	25.4	(11.1)	36.5
Basic Chemicals	435.7	472.9	37.2	(9.7)	46.9
Polyurethane	144.8	132.2	(12.6)	(11.3)	(1.3)
Functional Polymeric Materials	106.2	114.8	8.6	2.2	6.4
Fabricated Products	132.0	134.0	2.0	0.8	1.2
Functional Chemicals	119.8	122.8	3.0	5.7	(2.7)
Others	19.2	17.9	(1.3)	(1.3)	-
Total	1,391.7	1,454.0	62.3	(24.7)	87.0

### • Operating Income (Loss)

(Unit : Billions of Yen)

	FY2010	FY2011	Increase (Decrease)	Breakdown		
				Volume	* Price	Fixed Costs etc.
Petrochemicals	12.8	9.3	(3.5)	(3.8)	(0.8)	1.1
Basic Chemicals	20.4	8.9	(11.5)	(2.2)	(8.4)	(0.9)
Polyurethane	(9.0)	(14.4)	(5.4)	(2.9)	(6.5)	4.0
Functional Polymeric Materials	7.2	9.0	1.8	-	0.6	1.2
Fabricated Products	1.4	0.3	(1.1)	(2.2)	(1.4)	2.5
Functional Chemicals	10.0	10.4	0.4	1.1	(2.0)	1.3
Others	0.2	(0.4)	(0.6)	-	-	(0.6)
Adjustment	(2.5)	(1.5)	1.0	-	-	1.0
Total	40.5	21.6	(18.9)	(10.0)	(18.5)	9.6

\* Price includes both selling and purchasing price variances

## 3. Special Gains and Losses

(Unit : Billions of Yen)

	FY2010	FY2011	Increase (Decrease)
Gain on sales of fixed assets	0.7	2.9	2.2
Reversal of provision for retirement benefits	14.6	-	(14.6)
Gain on contribution of securities to retirement benefit trust	-	7.4	7.4
Reversal of provision for environmental measures	-	2.2	2.2
Loss on sales and disposal of fixed assets	(2.9)	(3.0)	(0.1)
Loss on impairment	(2.2)	(12.9)	(10.7)
Loss on related activities	(1.0)	(0.7)	0.3
Loss on valuation of investment securities	(0.7)	(1.1)	(0.4)
Others	(2.4)	(1.3)	1.1
Total	6.1	(6.5)	(12.6)

#### 4. Summary of Balance Sheet

(Unit : Billions of Yen)

	Assets				Liabilities and Net assets		
	As of Mar. 31, 2011	As of Mar. 31, 2012	Increase (Decrease)		As of Mar. 31, 2011	As of Mar. 31, 2012	Increase (Decrease)
Current assets	666.0	661.3	(4.7)	Interest-bearing liabilities	480.7	464.8	(15.9)
Tangible fixed assets	467.7	430.6	(37.1)	Other liabilities	383.8	375.7	(8.1)
Intangible fixed assets	11.3	11.6	0.3	Shareholders' equity	383.7	367.4	(16.3)
Investments and others	150.6	152.8	2.2	Minority interests	47.4	48.4	1.0
Total assets	1,295.6	1,256.3	(39.3)	Total liabilities and net assets	1,295.6	1,256.3	(39.3)

[ D/E Ratio ]

1.25

1.27

0.20

#### 5. Summary of Cash Flow

(Unit : Billions of Yen)

	FY2010	FY2011	Increase (Decrease)
Cash flows from operating activities	73.2	43.3	(29.9)
Cash flows from investing activities	(43.2)	(42.5)	0.7
Free cash flows	30.0	0.8	(29.2)
Cash flows from financing activities	(20.1)	(26.7)	(6.6)
Others	(1.8)	(0.6)	1.2
Net incr.(decr.) in cash and cash equivalents	8.1	(26.5)	(34.6)

#### 6. Accounting Fundamentals

		FY2010	FY2011	Increase (Decrease)
R & D expenses	¥ Billions	36.2	33.2	(3.0)
Depreciation & amortization	¥ Billions	69.2	62.7	(6.5)
Capital expenditures	¥ Billions	45.1	44.8	(0.3)
Financing incomes & expenses	¥ Billions	(5.4)	(3.7)	1.7
Interest-bearing liabilities	¥ Billions	480.7	464.8	(15.9)
Number of employees	person	12,782	12,868	86
Exchange rate	Yen / US\$	86	79	(7)
Domestic standard naphtha price	Yen / KL	47,500	54,900	7,400

#### 7. Scope of Consolidation and Equity Method

(Unit : Number of Companies)

	As of Mar. 31, 2011	As of Mar. 31, 2012	Increase (Decrease)
Consolidated subsidiaries	66	70	4
Non-consolidated subsidiaries and affiliates (equity method)	29	31	2
Total	95	101	6

#### 8. Topic

- Acquisition of Acomon AG , a manufacturer and distributor of monomers for optical lenses, in Switzerland, Apr 2011
- 1-hexene, mainly used as co-monomer for EVORUE™, in Ichihara works, starting commercial operation, Apr 2011
- Foshan Mitsui Chemicals Polyurethanes Co.,Ltd. , a System house which manufactures and sells polyurethane foam materials , in China, starting commercial operation, May 2011
- Shares purchase of Iharabras S.A. ,an agrochemicals company which manufactures and distributes formulations for pesticides, in Brazil, Sep 2011

#### 9. Outlook for the Fiscal Year Ending March 31, 2013

On April 22 , a tragic explosion and fire occurred at Mitsui Chemicals' Iwakuni-Ohtake Works.

At the point in time, the causes of the accident are under investigation by the authorities as well as an Accident Investigation Committee comprised solely of members of the academia and external specialists. Operations at most plants within the Iwakuni-Ohtake Works continue to be suspended.

Accordingly, due to difficulty in determining expenses for recompense, dismantling and restoration , and impacts to our business operations including sales activities, forecasts for our fiscal 2012 operating results will not be issued at this time. The company is making every effort to investigate causes of the accident and develop measures to prevent future recurrences, while estimating the impacts on our business. The Company will announce these forecasts at the earliest possible date.