

## **Financial Summary**

Results of the Nine Months of FY2015 & Outlook for FY2015

Mitsui Chemicals, Inc.

February 2, 2016

<Remarks>

FY2015 indicates the period from April 1, 2015 to March 31, 2016.



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Please note that this document has been translated from the original Japanese into English for the convenience of our stakeholders. The information was originally provided in Japanese. If there is any discrepancy, the Japanese language version is the official document and is available on our Japanese language website.



1. Results of the Nine Months of FY2015 (April 1, 2015 – December 31, 2015)

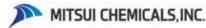


### 1) Review on Nine Months of FY2015 (Business Overview and 3rd Quarter Topics)

#### <Business Overview>

- Healthcare: Demand for ophthalmic lens materials and nonwoven fabrics was good due to expanding overseas market.
- Mobility: Strong demand for elastomers and PP compounds continued overseas. Healthy demand for functional polymers continued, especially in electronic and information applications.
- Food & Packaging: Healthy demand for high-value-added performance films and sheets continued and sales for new products were good. Healthy domestic and overseas sales in agrochemicals.
- Healthy demand for domestic petrochemicals.

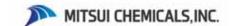
  Operating rates for domestic petrochemicals remained at a high level.
- Business restructuring and cost cutting progressed as scheduled in bulk & commodity products.
- Overseas conditions for polyurethane materials continued to be severe.
- Weak market conditions for phenol due to competitor plant start-ups, etc.



1) Review on Nine Months of FY2015 (Business Overview and 3rd Quarter Topics)

## <Topics in 3<sup>rd</sup> Quarter>

- Construction starts at breathable film facility in Thailand (November 2015) (4,200tons/annum, commercial operations in January 2017 (tentative))
- Whole You™ launches Whole You Nexteeth™, its first denture product, and a new oral device for obstructive sleep apnea and snoring (November 2015)
- Mitsui Chemicals participates in subsidiary of Taiwan's Sentronic International Corp. (December 2015) (Bolstering business development of metal resin integrally molded POLYMETAC™)



## 2) Consolidated Financial Highlights

(Billions of Yen) () Denotes a minus

Items	FY2014 1-3Q	FY2015 1-3Q	Increase (Decrease)	%
Sales	1,165.2	1,031.8	(133.4)	(11%)
Operating income (loss)	32.7	56.4	23.7	73%
Non-operating income (expenses)	3.9	(3.7)	(7.6)	_
Ordinary income (loss)	36.6	52.7	16.1	44%
Extraordinary gains/losses	(3.4)	(0.8)	2.6	_
Net income (loss) before income taxes and minority interests	33.2	51.9	18.7	56%
Profit (loss) attributable to owners of parent	19.0	33.6	14.6	77%
Exchange Rate (Yen/US\$)	107	122	15	
Domestic Standard Naphtha Price (Yen/KL)	68,900	45,600	(23,300)	



## 2) Consolidated Financial Highlights

(Billions of Yen) () Denotes a minus

Items	End of FY2014	End of FY2015 3rd Q	Increase (Decrease)	%
Interest-bearing liabilities	548.7	493.4	(55.3)	(10%)
Interest-bearing liabilities (net)	496.7	423.8	(72.9)	(15%)
Equity	406.2	422.4	16.2	4%
Net D/E Ratio (Times)	1.22	1.00	(0.22)	_
Equity Ratio (%)	28.8	31.5	2.7	_

(Number of companies)

Items	FY2014	FY2015 3rd Q	Increase (Decrease)
Consolidated companies			
Consolidated subsidiaries	100	95	(5)
Non-consolidated subsidiaries and affiliates to which the equity method is applied	37	38	1
Total	137	133	(4)



# 3) Sales and Operating Income/Loss by Business Segment (compared with corresponding period of FY2014)

(Billions of Yen) () Denotes a minus

	Sales			Operating Income/Loss			Breakdown		
Segment	FY2014 1-3Q	FY2015 1-3Q	Incr. (Decr.)	FY2014 1-3Q	FY2015 1-3Q	Incr. (Decr.)	Volume	Price *	Costs
Healthcare	102.4	117.7	15.3	6.0	7.7	1.7	2.1	0.9	(1.3)
Functional Polymeric Materials	128.4	127.0	(1.4)	11.7	20.5	8.8	0.5	8.2	0.1
Polyurethane	116.3	88.4	(27.9)	(2.8)	(5.8)	(3.0)	(0.4)	(2.6)	0.0
Basic Chemicals	254.6	200.4	(54.2)	(6.1)	(0.9)	5.2	0.4	3.5	1.3
Petrochemicals	442.9	374.4	(68.5)	19.5	29.3	9.8	2.0	7.6	0.2
Food & Packaging	93.5	95.9	2.4	7.6	10.8	3.2	1.8	1.9	(0.5)
Others	27.1	28.0	0.9	(3.2)	(5.2)	(2.0)	-	-	(2.0)
Total	1,165.2	1,031.8	(133.4)	32.7	56.4	23.7	6.4	19.5	(2.2)

<sup>\*</sup> Price : Terms of trade, including both sales price and purchase price.



### 4) Non-Operating Income and Expenses, and Extraordinary Gains and Losses

(Billions of Yen) Non-Operating Income and Expenses

() Denotes a minus

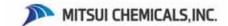
Items		FY2015	Incr.
Items	1-3Q	1-3Q	(Decr.)
Equity in earnings of non-consolidated subsidiaries and affiliates	0.4	1.6	1.2
Interest expenses, interest and dividend income	(2.7)	(3.4)	(0.7)
Gain (loss) on foreign exchange	6.0	(8.0)	(6.8)
Others	0.2	(1.1)	(1.3)
Non-Operating Income and Expenses Total	3.9	(3.7)	(7.6)

(Billions of Yen)

Extraordinary Gains and Losses

() Denotes a minus

Items	FY2014 1-3Q	FY2015 1-3Q	Incr. (Decr.)
Gains on sales of fixed assets	1.9	3.9	2.0
Gains on transfer of business	_	3.7	3.7
Extraordinary gains (a)	1.9	7.6	5.7
Loss on sales and disposal of fixed assets	(2.4)	(3.4)	(1.0)
Impairment loss	(1.8)	(4.1)	(2.3)
Loss on restructuring of subsidiaries and affiliates	_	(0.9)	(0.9)
Others	(1.1)	_	1.1
Extraordinary losses (b)	(5.3)	(8.4)	(3.1)
Extraordinary gains and losses Total (a)+(b)	(3.4)	(8.0)	2.6



## 5) Consolidated Balance Sheet

(Billions of Yen)

() Denotes a minus

Items	End of End of Mar. 2015 Dec. 2015		Incr. (Decr.)
Current Assets	731.7	662.5	(69.2)
Cash and deposits	52.0	59.6	7.6
Notes and accounts receivables	299.1	263.9	(35.2)
Inventories	291.3	258.4	(32.9)
Other current assets	89.3	80.6	(8.7)
Fixed Assets	680.1	678.2	(1.9)
Tangible and intangible fixed assets	506.4	479.2	(27.2)
[Intangible fixed assets]	[ 72.8 ]	[ 61.8 ]	[ (11.0)]
Investments and other non-current assets	173.7	199.0	25.3
Total	1,411.8	1,340.7	(71.1)

Items	End of Mar. 2015	End of Dec. 2015	Incr. (Decr.)
Liabilities	940.5	854.5	(86.0)
Notes and accounts payables	164.2	147.4	(16.8)
Interest-bearing liabilities	548.7	493.4	(55.3)
Other liabilities	227.6	213.7	(13.9)
Net assets	471.3	486.2	14.9
Shareholders' equity	367.1	393.1	26.0
Other accumulated comprehensive income	39.1	29.3	(9.8)
Non-controlling interests	65.1	63.8	(1.3)
Total	1,411.8	1,340.7	(71.1)



## 6) Consolidated Statement of Cash Flow

(Billions of Yen)

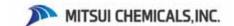
() Denotes a minus

Items	FY2014 1-3Q	FY2015 1-3Q	Incr. (Decr.)
I . Cash flows from operating activities (a)	27.5	107.9	80.4
II. Cash flows from investing activities (b)	(25.6)	(28.7)	(3.1)
Free cash flows (a)+(b)	1.9	79.2	77.3
Ⅲ. Cash flows from financing activities	(27.5)	(60.1)	(32.6)
IV. Others	2.1	(1.1)	(3.2)
Net incr.(decr.) in cash and cash equivalents	(23.5)	18.0	41.5



## 2. Outlook for FY2015 (April 1, 2015 – March 31, 2016)

This summary contains forward-looking statements about the future plans, strategies, belief and performance of the Mitsui Chemicals Group as a whole and its individual consolidated companies. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Mitsui Chemicals Group and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, fluctuations in foreign currency exchange rates, fluctuations in the price of raw materials, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected and the Mitsui Chemicals Group cannot guarantee that these forward-looking statements are accurate or will be achieved.



## 1) Topics in 4<sup>th</sup> Quarter of FY2015

## <Topics>

- Commercial operations scheduled at the world's first large scale XDI plant at Omuta Works in Japan (5,000tons/annum)
- Establishment of new bio-polyol facilities in India (8,000tons/annum)
- Mitsui Chemicals Agro, Inc. to launch fungicide for paddy rice which uses new active ingredient Tolprocarb



## 2) Consolidated Financial Highlights of Outlook

(Billions of Yen) () Denotes a minus

Items	FY2014 (a)		FY2015 Outlook (b)		Incr.(Decr.) (b)-(a)		FY2015 Previous Outlook (on Oct. 30, 2015)
	1-3Q	Full Year	1-3Q	Full Year	Full Year	%	Full Year
Sales	1,165.2	1,550.1	1,031.8	1,355.0	(195.1)	(13%)	1,355.0
Operating income (loss)	32.7	42.0	56.4	70.0	28.0	67%	70.0
Non-operating income (expenses)	3.9	2.4	(3.7)	(10.0)	(12.4)	_	(10.0)
Ordinary income (loss)	36.6	44.4	52.7	60.0	15.6	35%	60.0
Extraordinary gains/losses	(3.4)	(8.6)	(0.8)	(4.0)	4.6	-	(4.0)
Net income (loss) before income taxes and minority interests	33.2	35.8	51.9	56.0	20.2	56%	56.0
Profit (loss) attributable to owners of parent	19.0	17.3	33.6	35.0	17.7	103%	35.0
Exchange Rate (Yen/US\$)  Domestic Standard Naphtha Price (Yen/KL)	107 68,900	110 63,500	122 45,600	121 44,200	11 (19,300)		121 44,100

	Interim	Year-end	Interim	Year-end	Interim	Year-end	Full year
Dividend (Yen/Share)	2.0	3.0	4.0	4.0	+2.0	+1.0	8.0
	Full year	5.0	Full year	8.0	Full year	+3.0	0.0

## 3) Sales and Operating Income/Loss by Business Segment MITSUI CHEMICALS, INC. (compared with FY2014 results)

(Billions of Yen) () Denotes a minus

			Sales			Operating Income/Loss							
Segment	FY2014		FY2015 Outlook		Incr.(Decr.)	FY2014		FY2015 Outlook		Incr.(Decr.)	FY2015 Previous Outlook		
	1-3Q	Full Year (a)	1-3Q	Full Year (b)	(b) - (a)	1-3Q	Full Year (c)	1-3Q	Full Year (d)	(d) - (c)	(on Oct. 30, 2015)		
Healthcare	102.4	138.2	117.7	155.0	16.8	6.0	9.1	7.7	11.0	1.9	11.0		
Functional Polymeric Materials	128.4	174.5	127.0	180.0	5.5	11.7	18.7	20.5	26.0	7.3	24.5		
Polyurethane	116.3	154.8	88.4	110.0	(44.8)	(2.8)	(3.5)	(5.8)	(8.0)	(4.5)	(7.0)		
Basic Chemicals	254.6	330.8	200.4	250.0	(80.8)	(6.1)	(7.9)	(0.9)	(2.0)	5.9	1.0		
Petrochemicals	442.9	584.4	374.4	490.0	(94.4)	19.5	21.6	29.3	38.0	16.4	35.5		
Food and Packaging	93.5	129.2	95.9	130.0	0.8	7.6	9.1	10.8	13.0	3.9	13.0		
Others	27.1	38.2	28.0	40.0	1.8	(3.2)	(5.1)	(5.2)	(8.0)	(2.9)	(8.0)		
Total	1,165.2	1,550.1	1,031.8	1,355.0	(195.1)	32.7	42.0	56.4	70.0	28.0	70.0		

The amounts of FY2014 are approximate estimates to compare with FY2015 actuals.

# 4) Sales and Operating Income/Loss by Business Segment MITSUI CHEMICALS, INC.

(compared with previous outlook)

(Billions of Yen) () Denotes a minus

	Sa	les for FY20	15	Operating :	Income/Loss t	for FY2015	Comments for Operating Income/Loss	
Segment	Previous Outlook (on Oct. 30, 2015)	Current Outlook	Incr. (Decr.)	Previous Outlook (on Oct. 30, 2015)	Current Outlook	Incr. (Decr.)	[+] denotes profit trigger [-] denotes loss trigger	
Healthcare	155.0	155.0	0.0	11.0	11.0	0.0		
Functional Polymeric Materials	175.0	180.0	5.0	24.5	26.0	1.5	[+] Terms of trade, etc.	
Polyurethane	116.0	110.0	(6.0)	(7.0)	(8.0)	(1.0)	[-] Adjustment of production, etc.	
Basic Chemicals	259.0	250.0	(9.0)	1.0	(2.0)	(3.0)	[-] Market conditions [-] Adjustment of production, etc.	
Petrochemicals	480.0	490.0	10.0	35.5	38.0	2.5	[+] Sales increases [+] Terms of trade, etc.	
Food and Packaging	130.0	130.0	0.0	13.0	13.0	0.0		
Others	40.0	40.0	0.0	(8.0)	(8.0)	0.0		
Total	1,355.0	1,355.0	0.0	70.0	70.0	0.0		



### 5) Non-Operating Income and Expenses, and Extraordinary Gains and Losses

Non-Operating Income and Expenses (Billions of Yen) () Denotes a minus FY2015 Outlook FY2014 Incr.(Decr.) **Items Full Year** Full Year 1-3Q 1-3Q (a) (b) Equity in earnings of non-consolidated subsidiaries and affiliates 0.4 (0.1)1.6 (2.0)(1.9)Interest expenses, interest and dividend income (2.7)(2.3)(3.4)(5.0)(2.7)Gain (loss) on foreign exchange 6.0 5.2 (8.0)(8.0)(6.0)

0.2

3.9

(0.4)

2.4

(1.1)

(3.7)

(Billions of Yen)

Non-Operating Income and Expenses Total

Others

### Extraordinary Gains and Losses

() Denotes a minus

(1.8)

(12.4)

(2.2)

(10.0)

Thomas	FY2	014	FY2015	Incr.(Decr.)	
Items	1-3Q	Full Year (a)	1-3Q	Full Year (b)	(b) - (a)
Gains on sales of fixed assets	1.9	2.3	3.9	3.9	1.6
Gains on transfer of business	_	_	3.7	3.7	3.7
Extraordinary gains (a)	1.9	2.3	7.6	7.6	5.3
Loss on sales and disposal of fixed assets	(2.4)	(4.5)	(3.4)	(6.6)	(2.1)
Impairment loss	(1.8)	(5.3)	(4.1)	(4.1)	1.2
Loss on restructuring of subsidiaries and affiliates	_	_	(0.9)	(0.9)	(0.9)
Others	(1.1)	(1.1)	_	_	1.1
Extraordinary losses (b)	(5.3)	(10.9)	(8.4)	(11.6)	(0.7)
Extraordinary gains and losses Total (a)+(b)	(3.4)	(8.6)	(0.8)	(4.0)	4.6



## 6) Consolidated Statement of Cash Flow

(Billions of Yen) () Denotes a minus

Items –		014	FY2015	Outlook	Incr.(Decr.)	FY2015 Previous Outlook (on Oct. 30, 2015)	
		Full Year (a)	1-3Q	Full Year (b)	(b) - (a)	Full Year (b)	
I . Cash flows from operating activities (a)	27.5	58.3	107.9	140.0	81.7	140.0	
II. Cash flows from investing activities (b)	(25.6)	(35.0)	(28.7)	(50.0)	(15.0)	(50.0)	
Free cash flows (a)+(b)	1.9	23.3	79.2	90.0	66.7	90.0	
Ⅲ. Cash flows from financing activities	(27.5)	(46.6)	(60.1)	(80.0)	(33.4)	(80.0)	
IV. Others	2.1	2.7	(1.1)	-	(2.7)	-	
Net incr.(decr.) in cash and cash equivalents	(23.5)	(20.6)	18.0	10.0	30.6	10.0	



## 3. Appendix

- 1) Trends in Main Product Prices
- 2) Increase/Decrease in Business Segment (Sales and Operating Income, year on year)
- 3) Sales and Operating Income/Loss by Business Segment (by Quarter)
- 4) Financial Summary
- 5) Sales by Region
- 6) Topics for the Nine Months of FY2015

This summary contains forward-looking statements about the future plans, strategies, belief and performance of the Mitsui Chemicals Group as a whole and its individual consolidated companies. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Mitsui Chemicals Group and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, fluctuations in foreign currency exchange rates, fluctuations in the price of raw materials, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected and the Mitsui Chemicals Group cannot guarantee that these forward-looking statements are accurate or will be achieved.



## 1) Trends in Main Product Prices

(Naphtha prices are Domestic Standard Naphtha Price )

(PE, PP, PH, BPA(Japan): Change in Prices and Raw Materials Prices in Japan / BPA(China), PTA, TDI: Chinese Market Price)

(ACP): Asian contract price

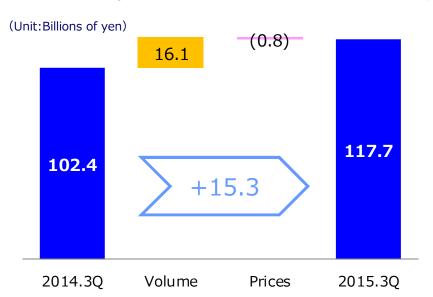
Year	2013				2014				2015			
Month	JanMar.	AprJun.	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.
Naphtha (Yen/KL)	63,800	65,500	63,900	67,800	72,000	69,900	70,900	66,000	47,000	48,800	47,200	40,900
PE (Yen/KG)	about +15	about +5		about +10	about +10				about (30)			about (10)
PP (Yen/KG)	about +15	about +5		about +10	about +10				about (30)			about (10)
PH (Formula Price) (Yen/KG)												
BZ(ACP) (US\$/T)	\$1,430	\$1,310	\$1,250	\$1,290	\$1,330	\$1,270	\$1,380	\$1,060	\$650	\$790	\$720	\$610
BPA(Japan) (Yen/KG)	+36 From Mar.				+21 From Mar.							(30) From Oct.
				ne	gotiation ba	sed on BZ p	rice and BP	A market pr	ice	ı		
BPA (China) (US\$/T)	\$1,920	\$1,740	\$1,660	\$1,630	\$1,660	\$1,670	\$1,910	\$1,620	\$1,430	\$1,390	\$1,060	\$910
PTA (US\$/T)	\$1,170	\$1,050	\$1,080	\$1,020	\$940	\$910	\$980	\$760	\$620	\$720	\$630	\$600
PX(ACP) (US\$/T)	\$1,630	\$1,410	\$1,450	\$1,440	\$1,300	\$1,260	\$1,350	\$1,040	\$780	\$930	\$820	\$790
TDI (US\$/T)	\$2,680	\$2,530	\$2,375	\$2,340	\$2,330	\$2,320	\$2,340	\$2,280	\$1,940	\$1,740	\$1,570	\$1,510

## 2-1) Increase/Decrease in Healthcare



(Sales and Operating Income, year on year)

#### Increase/Decrease of Net Sales (Nine Months of FY2015 vs. Nine Months of FY2014) () Denotes a minus



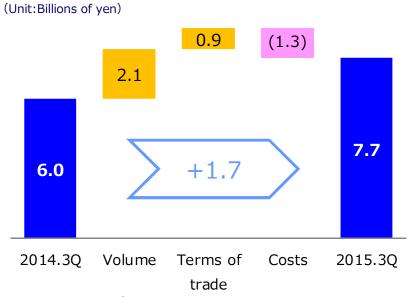
#### 117.7 billion yen (+15.3 billion yen year on year)

#### Volume +16.1 billion yen

- Increase in overseas demand for ophthalmic lens materials, nonwovens, etc.
- Increase from fiscal period adjustment of dental material business

Prices (0.8) billion yen

## Increase/Decrease of Operating Income (Nine Months of FY2015 vs. Nine Months of FY2014)



#### 7.7 billion yen (+1.7 billion yen year on year)

#### Volume +2.1 billion yen

- Sales growth from expanded export of ophthalmic lens materials, nonwovens, etc.

## Terms of trade +0.9 billion yen Costs (1.3) billion yen

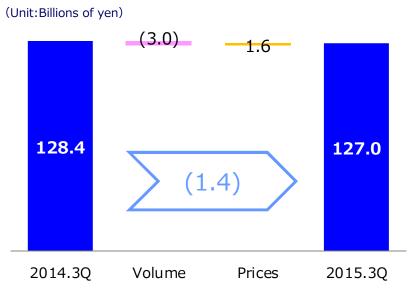
- Increase in fixed costs from depreciation of goodwill related to fiscal period adjustment of dental material business etc.

## 2-2) Increase/Decrease in Functional Polymeric Materials



(Sales and Operating Income, year on year)

Increase/Decrease of Net Sales (Nine Months of FY2015 vs. Nine Months of FY2014) () Denotes a minus



#### 127.0 billion yen ( (1.4) billion yen year on year)

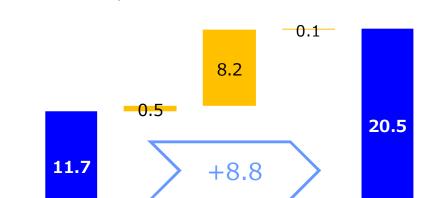
#### Volume (3.0) billion yen

- Decrease in production volume due to regular maintenance shutdown despite Mitsui Chemicals Group's prompt response to healthy global automotive use demand
- Increase from brisk sales in functional polymers from expanded demand for electronic and information-related applications

#### Prices +1.6 billion yen

- Increase from foreign exchange gains

### Increase/Decrease of Operating Income (Nine Months of FY2015 vs. Nine Months of FY2014)



Terms of

trade

#### 20.5 billion yen (+8.8 billion yen year on year)

#### Volume +0.5 billion yen

- Group continues to promptly respond to healthy global demand for automotive applications
- Increase from brisk sales in functional polymers from expanded demand for electronic and information-related applications

#### Terms of trade +8.2 billion yen

- Increase from weak yen, etc.

#### Costs +0.1 billion yen

Volume

2014.3Q

(Unit:Billions of yen)

2015.3Q

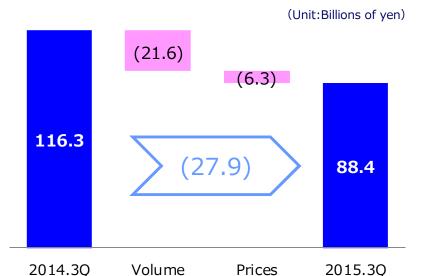
Costs

## 2-3) Increase/Decrease in Polyurethane



(Sales and Operating Income, year on year)

### Increase/Decrease of Net Sales (Nine Months of FY2015 vs. Nine Months of FY2014) () Denotes a minus



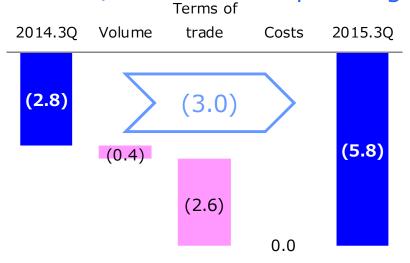
#### 88.4 billion yen ( (27.9) billion yen year on year)

#### Volume (21.6) billion yen

- Decrease from company split-up of polyurethane materials, etc.

Prices (6.3) billion yen

#### Increase/Decrease of Operating Income (Nine Months of FY2015 vs. Nine Months of FY2014)



#### (5.8) billion yen ( (3.0) billion yen year on year)

Volume (0.4) billion yen

#### Terms of trade (2.6) billion yen

- Drop in overseas market prices of polyurethane materials offset weak yen and resulted in a decrease

#### Costs 0.0 billion yen

(Unit:Billions of yen)

## 2-4) Increase/Decrease in Basic Chemicals



(Sales and Operating Income, year on year)

Increase/Decrease of Net Sales (Nine Months of FY2015 vs. Nine Months of FY2014) () Denotes a minus (Unit: Billions of yen)



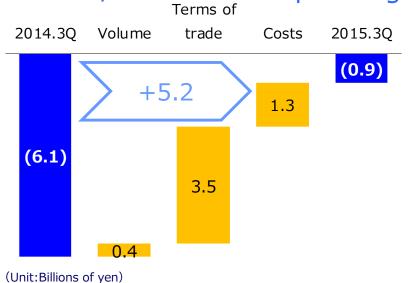
200.4 billion yen ( (54.2) billion yen year on year)

Volume (2.0) billion yen

Prices (52.2) billion yen

- Decrease in market prices due to downturn in oil prices, etc.

### Increase/Decrease of Operating Income (Nine Months of FY2015 vs. Nine Months of FY2014)



(0.9) billion yen (+5.2 billion yen year on year)

Volume +0.4 billion yen

Terms of trade +3.5 billion yen

- Market prices, etc.

Costs +1.3 billion yen

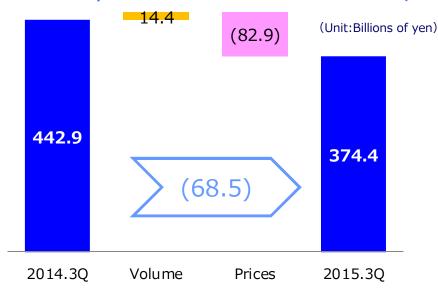
- Rationalizations, etc.

## 2-5) Increase/Decrease in Petrochemicals



(Sales and Operating Income, year on year)

#### Increase/Decrease of Net Sales (Nine Months of FY2015 vs. Nine Months of FY2014) () Denotes a minus



#### 374.4 billion yen ( (68.5) billion yen year on year)

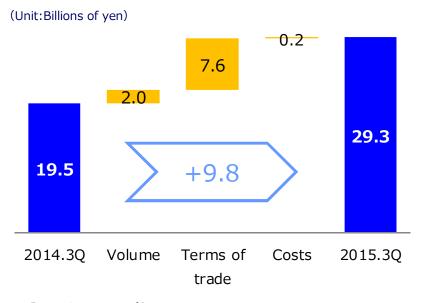
#### Volume +14.4 billion yen

- Increase from strong overseas demand for automotive PP compounds, etc.

#### Prices (82.9) billion yen

- Effect of downturn in oil prices, etc.

## Increase/Decrease of Operating Income (Nine Months of FY2015 vs. Nine Months of FY2014)



#### 29.3 billion yen (+9.8 billion yen year on year)

#### Volume +2.0 billion yen

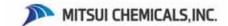
 Increase from strong demand for overseas PP compounds, etc.

#### Terms of trade +7.6 billion yen

- Improvement of production rates, etc.

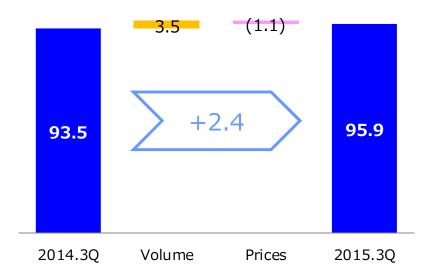
#### Costs +0.2 billion yen

## 2-6) Increase/Decrease in Food & Packaging



(Sales and Operating Income, year on year)

Increase/Decrease of Net Sales (Nine Months of FY2015 vs. Nine Months of FY2014) () Denotes a minus (Unit:Billions of yen)



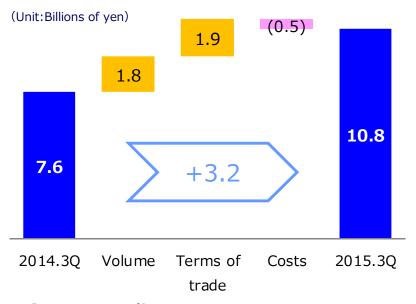
#### 95.9 billion yen (+2.4 billion yen year on year)

#### Volume +3.5 billion yen

- Increase in demand for high-value-added performance films and sheets and expanded sales of new products
- Increase in agrochemicals sales

#### Prices (1.1) billion ven

## Increase/Decrease of Operating Income (Nine Months of FY2015 vs. Nine Months of FY2014)



#### 10.8 billion yen (+3.2 billion yen year on year)

#### Volume +1.8 billion yen

- Increase in sales of performance films and sheets, and agrochemicals

#### Terms of trade +1.9 billion yen

- Increase from weak yen, etc.

#### Costs (0.5) billion yen

- Decrease in fixed cost related to research and development costs in agrochemicals, etc.



## 3) Sales and Operating Income/Loss by Business Segment (by Quarter)

Sales (Billions of Yen) () Denotes a minus

Segment		FY2	014	FY2015			
Segment	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec
Healthcare	34.2	34.2	34.0	35.8	46.5	35.6	35.6
Functional Polymeric Materials	42.6	43.1	42.7	46.1	46.4	40.1	40.5
Polyurethane	35.7	39.3	41.3	38.5	38.5	24.7	25.2
Basic Chemicals	85.6	88.8	80.2	76.2	74.8	66.6	59.0
Petrochemicals	151.7	142.3	148.9	141.5	131.0	121.7	121.7
Food and Packaging	30.7	30.7	32.1	35.7	32.8	31.1	32.0
Others	8.7	8.4	10.0	11.1	9.1	9.7	9.2
Total	389.2	386.8	389.2	384.9	379.1	329.5	323.2

The amounts of FY2014 are approximate estimates to compare with FY2015 actuals.

Operating Income/Loss

(Billions of Yen)

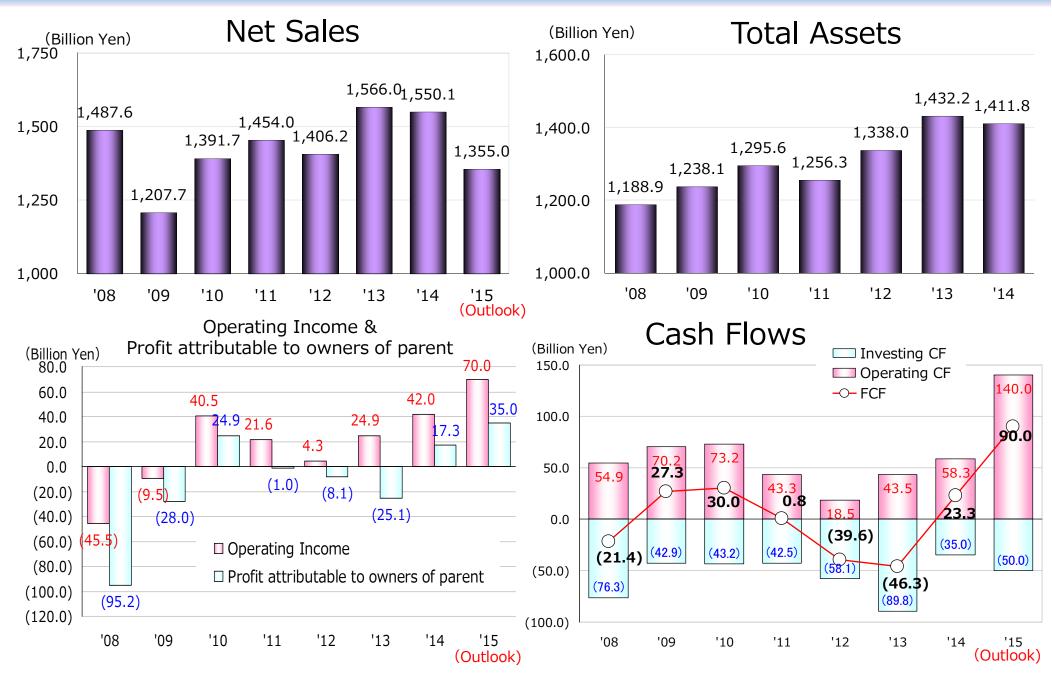
() Denotes a minus

Segment		FY2	014	FY2015			
Segment	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec
Healthcare	2.5	2.0	1.5	3.1	1.9	2.7	3.1
Functional Polymeric Materials	3.9	3.2	4.6	7.0	7.6	6.3	6.6
Polyurethane	(2.2)	(1.3)	0.7	(0.7)	(1.7)	(1.6)	(2.5)
Basic Chemicals	(3.1)	(1.8)	(1.2)	(1.8)	1.0	0.0	(1.9)
Petrochemicals	7.5	5.0	7.0	2.1	10.8	9.6	8.9
Food and Packaging	3.1	2.2	2.3	1.5	4.7	3.1	3.0
Others	(1.3)	(1.1)	(0.8)	(1.9)	(1.6)	(1.4)	(2.2)
Total	10.4	8.2	14.1	9.3	22.7	18.7	15.0

The amounts of FY2014 are approximate estimates to compare with FY2015 actuals.



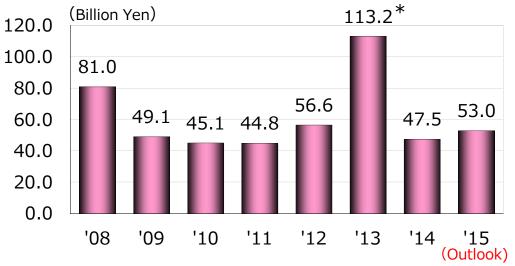
## 4-1) Financial Summary



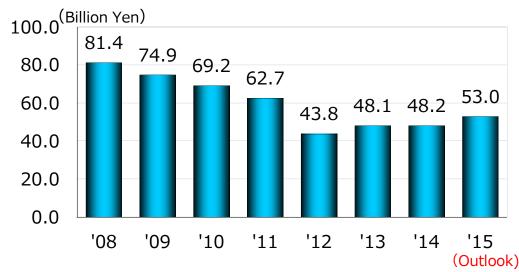


## 4-2) Financial Summary



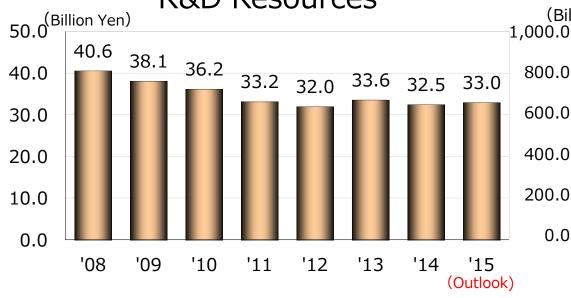


### Depreciation & Amortization

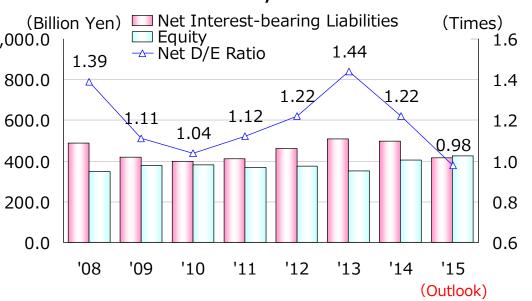


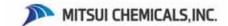
\* include Heraeus dental business acquisition 56.0 billion yen

### R&D Resources

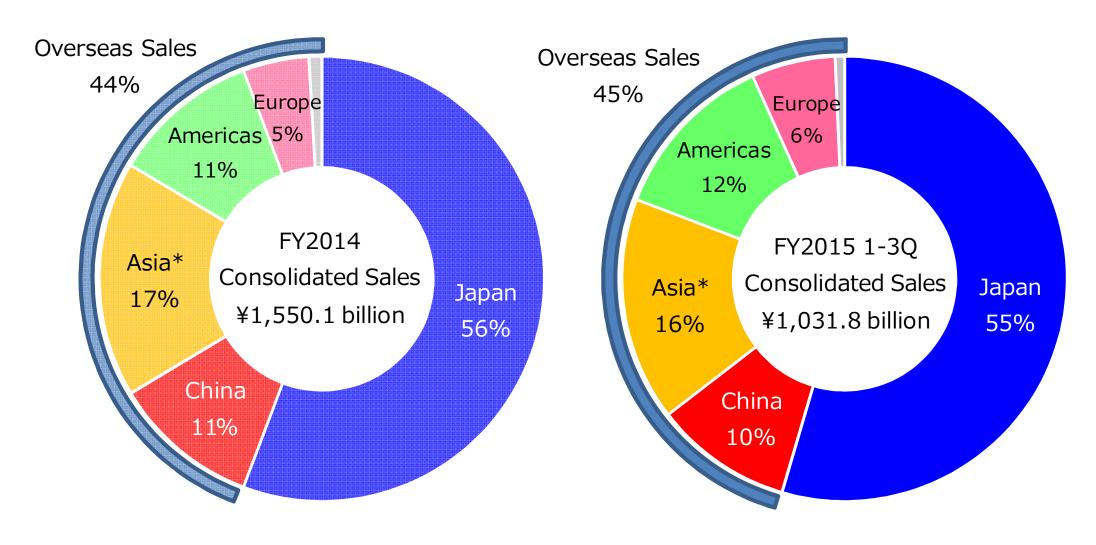


### Net D/E Ratio





## 5) Sales by Region



<sup>\*</sup> Asia excluding Japan and China



## 7) Topics for the Nine Months of FY2015

## <Topics>

- Construction of high-performance polyurethane plant began at Omuta Works (April 2015)

Production facility for new aliphatic isocyanates FORTIMO<sup>TM</sup> and STABiO<sup>TM</sup>, 2,000t/annum, planned for commercial operation in August 2016 (tentative)

- Mitsui Chemicals & SKC Polyurethanes Inc. Commences Operations (July 2015)
- Construction starts at breathable film facility in Thailand (November 2015) (4,200tons/annum, commercial operations in January 2017 (tentative))
- Whole You™ launches Whole You Nexteeth™, its first denture product, and a new oral device for obstructive sleep apnea and snoring (November 2015)
- Mitsui Chemicals participates in subsidiary of Taiwan's Sentronic International Corp. (December 2015)

(Bolstering business development of metal resin integrally molded POLYMETAC™)





Creating New Customer Value and Solving Social Challenges through Business Activities