Financial Summary

Results for 1st Quarter of FY2021 & Outlook for FY2021

Mitsui Chemicals, Inc.

Aug 5, 2021

<Remarks>

FY2021 indicates the period from April 1, 2021 to March 31, 2022.

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1. Results for 1st Ouarter of FY2021 (April 1, 2021 – June 30, 2021)

Please note that this document has been translated from the original Japanese into English for the convenience of our stakeholders. The information was originally provided in Japanese. If there is any discrepancy, the Japanese language version is the official document and is available on our Japanese language website.

1. Results for 1st Quarter of FY2021 (April 1, 2021 – June 30, 2021)



1) Trends of Key Market Indicators

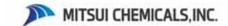
		FY2021					
	1Q	FY20.4Q→ FY21.1Q	2Q	FY21.1Q→ FY21.2Q			
Automotive production	n (Global)	>					
Japan North America China ASEAN Europe	 Production down due to semiconductor shortage 		•Recovery generally expected, some impact of semiconductor shortage to continue •Production slowdown in ASEAN due to COVID-19 surge				
Semiconductor marke	t Firm demand	Firm demand					
Market conditions							
Phenol Bisphenol A Acetone	 Bisphenol A higher level QoQ due to tight supply-demand balance Acetone lower level QoQ 	→	Bisphenol A expected to weaken QoQ (but at a higher level than prev. outlook)	—			
TDI	•Strengthened in early 1Q but weakened in late 1Q	>	Lower level QoQ	>			
Cracker operating rate	es High		High				



2) Major Investment Projects

I	nvestment projects (partial list)	Date	Capacity	FY20	FY21	FY22	FY23~
	PP Compounds New base@Netherland	June.'20	30KT				
	Capacity expansion of PP Compounds@Thailand	September.'20	13KT				
	Long glass fiber reinforced PP New base@China	April.'21	3.5KT				
Mobility	Capacity expansion of cyclic olefin copolymers APEL™ @Japan	March.'22	+50%				
МОВІПСУ	Capacity expansion of TAFMER™ @Singapore	April.'21	25KT				
	Establishment of new production facility for EUV pellicle@Japan	April.'21	-				
	LUCANT™ New base@Japan	April.'21	20KT				
	ARRK:wholly owned subsidiary	August.'20	-				
	Enhancement of Business and Capital Tie-up with Shofu Inc.	May.'20	-				
Health	Acquisition of hydrophobic, anti-reflective coatings maker COTEC®	October.'20	-				
Care	Capacity expansion of TEKNOROTE™ for mask nose clamps@Japan	November.'20	1 Line				
	Capacity expansion of MR™ High Refractive Index Optical Lens Material@Japan	October.'23	-				
Food &	Acquisition of DIC Kako's SMC and molding operations	December.'20	13KT				
Packaging	Capacity expansion of ICROS™ Tape@Taiwan	October.'23	3.8MMm				
	Production facility for α-Methylstyrene@Singapore	May.'20	20KT				
	Osaka Works Establishment of new gas turbine facilities@Japan	December.'20	30MW				
Basic Materials	Ichihara Works Capacity expansion of high-purity propylene@Japan	December.'20	-				
	Tender Offer for Shares of Honshu Chemical Industry Co.,	June.'21 end	-				
	Capacity expansion of MDI, Kumho Mitsui Chemical Inc.@Korea	January.'24	200Kt				
	New plant for high-performance PP@Japan	November.'24	200Kt				

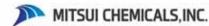
Commercial operation launched in FY21 1Q Investment decision made in FY21 1Q



3-1) Consolidated Financial Highlights

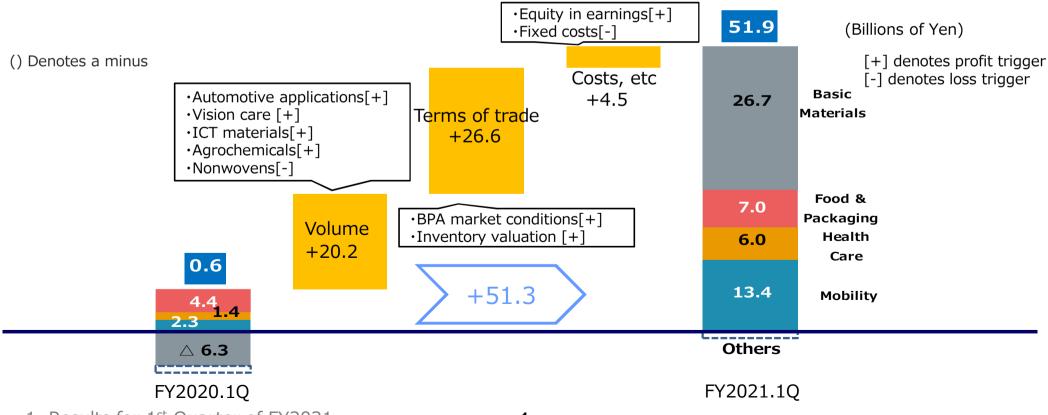
(Billions of Yen)

Items	FY2020 1Q	FY2021 1Q	Increase (Decrease)	%
Sales revenue	254.5	370.6	116.1	46%
Operating income before special items	0.6	51.9	51.3	-
(inc. Equity in earnings)	(1.2)	7.8	9.0	-
Non-recurring items	(0.6)	1.3	1.9	-
Operating income	(0.0)	53.2	53.2	-
Financial incomes/expenses	(0.5)	(1.3)	(0.8)	-
Income before taxes	(0.5)	51.9	52.4	-
Net income attributable to owners of the parent	(2.3)	42.6	44.9	-
Exchange rate (Yen/US\$) Domestic standard naphtha price (Yen/KL)	108 24,900	110 47,700	2 22,800	



3-2) Consolidated Financial Highlights (Operating Income before Special Items)

- 1) Sales recovered significantly in each business segment due to demand recovery
- 2) Sales remained firm in ICT materials, vision care materials and agrochemicals
- 3) Nonwovens saw easing of COVID-19-related shortages
- 4) Overseas market conditions for bisphenol A were at a high level due to tight supply-demand balance
- 5) Removal of impact of inventory valuation losses (including time-lag effects of sales price formula) arising from sharp decline in raw material prices in FY20 1Q; inventory valuation gains caused by rise in raw material prices in FY21 1Q
- 6) Improvement in equity in earnings due to improved market conditions and increased sales driven by demand recovery



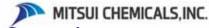


4) Sales Revenue and Operating Income before Special Items by Business Segment (compared with corresponding period of FY2020 results)

(Billions of Yen)		() Denotes a minus

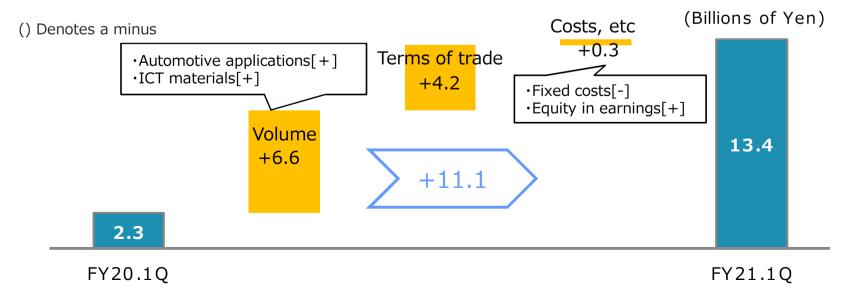
Segment	Sales revenue			Operating	Operating income before special items			Breakdown		
Segment	FY2020 1Q	FY2021 1Q	Incr. (Decr.)	FY2020 1Q	FY2021 1Q	Incr. (Decr.)	Volume	Terms of trade	Costs	
Mobility	58.3	96.4	38.1	2.3	13.4	11.1	6.6	4.2	0.3	
Health Care	28.9	41.2	12.3	1.4	6.0	4.6	6.9	(0.6)	(1.7)	
Food & Packaging	45.4	53.5	8.1	4.4	7.0	2.6	3.6	(1.3)	0.3	
Basic Materials	118.6	176.2	57.6	△ 6.3	26.7	33.0	3.1	24.3	5.6	
Others	3.3	3.3	0.0	(1.2)	(1.2)	0.0	-	-	0.0	
Total	254.5	370.6	116.1	0.6	51.9	51.3	20.2	26.6	4.5	
3 Target Domains*	132.6	191.1	58.5	8.1	26.4	18.3				

^{*}Mobility, Health Care and Food & Packaging



5-1) Mobility: Operating Income before Special Items and Business Overview

	Movement of Operating Income before Special Items Business Overview of FY21.1Q	Comments [+] denotes profit trigger [-] denotes loss trigger FY20.1Q→FY21.1Q
PP compounds, Elastomers, Performance compounds	 Sales up, driven by automobile production recovery Improved terms of trade from sales price revision; inventory valuation gains from higher raw material prices Improvement in equity in earnings Higher fixed costs due to operation of new plants (TAFMER™, LUCANT™) 	[+]Sales volume [+]Terms of trade [+]Equity in earnings [-]Costs
Performance polymers	 Sales for ICT materials remained firm Higher fixed costs due to operation of new plant (EUV pellicle) 	[+]Sales volume [-]Costs
Solution businesses	 Decrease in orders received for prototyping projects amid cancellation of exhibitions, etc. 	_





5-2) Health Care: Operating Income before Special Items and Business Overview

	Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger	
	Business Overview of FY21.1Q	FY20.1Q→FY21.1Q	
Vision care	·Sales remained firm due to demand recovery	[+]Sales volume	
Nonwovens	 Alleviation of COVID-19-related shortages Decrease from unfavorable terms of trade driven by rise in raw material prices 	[-]Sales volume [-]Terms of trade	
Dental materials	Sales remained firm due to demand recovery Higher fixed costs due to sales recovery	[+]Sales volume [-]Costs	
	Terms of trade (0.6) Costs, etc (1.7) Volume +6.9 cion care[+] ntal materials[+]	illions of Yen)	
	+4.6	6.0	

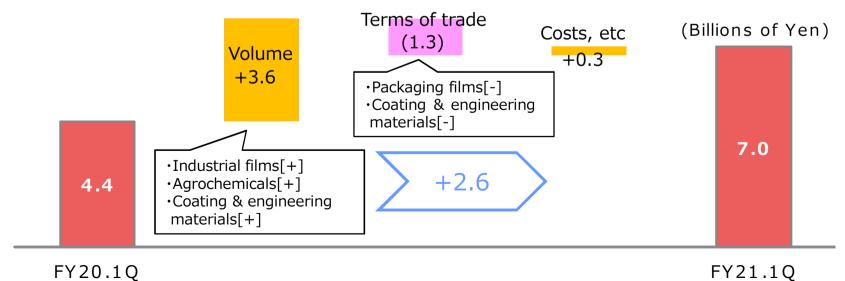
FY20.1Q

FY21.1Q



5-3) F&P: Operating Income before Special Items and Business Overview

	Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger
	Business Overview of FY21.1Q	FY20.1Q→FY21.1Q
Packaging films	 Sales remained firm Decrease from unfavorable terms of trade driven by rise in raw material prices 	[-]Terms of trade
Industrial films	·Sales remained firm due to high semiconductor demand	[+]Sales volume
Agrochemicals	·Overseas sales up	[+]Sales volume





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5-4) Basic Materials: Operating Income before Special Items and Business Overview

	Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger
	Business Overview of FY21.1Q	FY20.1Q→FY21.1Q
Petrochemicals	 Inventory valuation gains (including time-lag effects of sales price formula) caused by rise in raw material prices Sales up, mainly in automotive applications High cracker operating rates 	[+]Sales volume [+]Inventory valuation
Basic chemicals	 Sales up due to demand recovery Overseas market conditions for bisphenol A at high level due to tight supply-demand balance 	[+]Sales volume [+]Terms of trade [+]Equity in earnings
Polyurethanes	·Improvement in equity in earnings due to improved market conditions	[+]Equity in earnings
() Denotes a minu	•BPA market conditions[+] •Inventory valuation [+] Costs, etc +5.6	of Yen)
	Automotive applications[+] Terms of trade earnings[+] +24.3 Equity in earnings[+] +33.0	.7
	Volume +3.1 20.1Q FY21.1	LQ

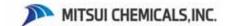
1. Results for 1st Quarter of FY2021





(Billions of Yen)

Items	FY2020 1Q	FY2021 1Q	Incr. (Decr.)
Loss (gain) on sales and disposal of non-current assets	(0.4)	(0.1)	0.3
Others	(0.2)	1.4	1.6
Non-recurring items total	(0.6)	1.3	1.9



7) Consolidated Statement of Financial Position

(Billions of Yen)

Items	End of Mar. 2021	End of Jun.2021	Incr. (Decr.)	Items	End of Mar. 2021	End of Jun.2021	Incr. (Decr.)
Current assets	787.6	843.1	55.5	Liabilities	876.0	906.2	30.2
Cash and cash equivalents	196.0	215.7	19.7	Operating payables	119.7	137.9	18.2
Operating receivables	285.8	293.6	7.8	Interest-bearing liabilities	563.8	588.9	25.1
Inventories	258.8	285.6	26.8	Other liabilities	192.5	179.4	(13.1)
Other current assets	47.0	48.2	1.2				
Non-current assets	770.5	782.9	12.4	Equity	682.1	719.8	37.7
Property, plant and equipment & right-of-use assets	502.0	499.2	(2.8)	Equity attributable to owners of the parent	607.9	645.0	37.1
Goodwill and Intangible assets	20.8	20.8	△ 0	Non-controlling interests	74.2	74.8	0.6
Other non-current assets	247.7	262.9	15.2				
Total	1,558.1	1,626.0	67.9	Total	1,558.1	1,626.0	67.9



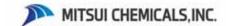
8) Consolidated Statement of Cash Flow

(Billions of Yen)

Items	FY2020 1Q	FY2021 1Q	Incr. (Decr.)
I . Cash flows from operating activities (a)	50.3	28.7	(21.6)
II. Cash flows from investing activities (b)	(24.9)	(23.1)	1.8
Free cash flows (a)+(b)	25.4	5.6	(19.8)
III. Cash flows from financing activities	41.2	13.7	(27.5)
IV. Others	(0.4)	0.4	0.8
Net incr.(decr.) in cash and cash equivalents	66.2	19.7	(46.5)

2. Outlook for FY2021 (April 1, 2021 – March 31, 2022)

This summary contains forward-looking statements about the future plans, strategies, belief and performance of the Mitsui Chemicals Group as a whole and its individual consolidated companies. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Mitsui Chemicals Group and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, fluctuations in foreign currency exchange rates, fluctuations in the price of raw materials, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected and the Mitsui Chemicals Group cannot guarantee that these forward-looking statements are accurate or will be achieved.



1-1) Highlights of Consolidated Financial Outlook

(Billions of Yen) () Denotes a minus

Items	FY2021 Previous Outlook (on May 13, 2021)		FY2021 Outlook		Incr.(Decr.) (b)-(a)		FY2020	
	1st Half	Full Year(a)	1st Half	Full Year(b)	Full Year	%	1st Half	Full Year
Sales revenue	670.0	1,400.0	760.0	1,490.0	90.0	6%	537.0	1,211.7
Operating income before special items	60.0	115.0	86.0	141.0	26.0	23%	18.6	85.1
Non-recurring items	(3.0)	(2.0)	(3.0)	(2.0)	0.0	_	(0.7)	(7.0)
Operating income	57.0	113.0	83.0	139.0	26.0	23%	17.9	78.1
Financial income/expenses	(2.5)	(5.0)	(3.0)	(5.5)	(0.5)	_	(2.2)	(3.9)
Income before taxes	54.5	108.0	80.0	133.5	25.5	24%	15.7	74.2
Net income attributable to owners of the parent	41.5	79.0	62.0	99.5	20.5	26%	9.6	57.9
Exchange rate (Yen/US\$) Domestic standard naphtha price (Yen/KL)	108 48,000	108 48,000	110 50,350		2 3,725		107 27,600	106 31,300

	Interim	Year-end	Interim	Year-end	Interim	Year-end
	55	55	55	55	0	0
Dividend (Yen/Share)	Full year	110	Full year	110	Full year	0

Interim	Year-end					
50	50					
Full year						
100						

1-2) Highlights of Consolidated Financial Outlook



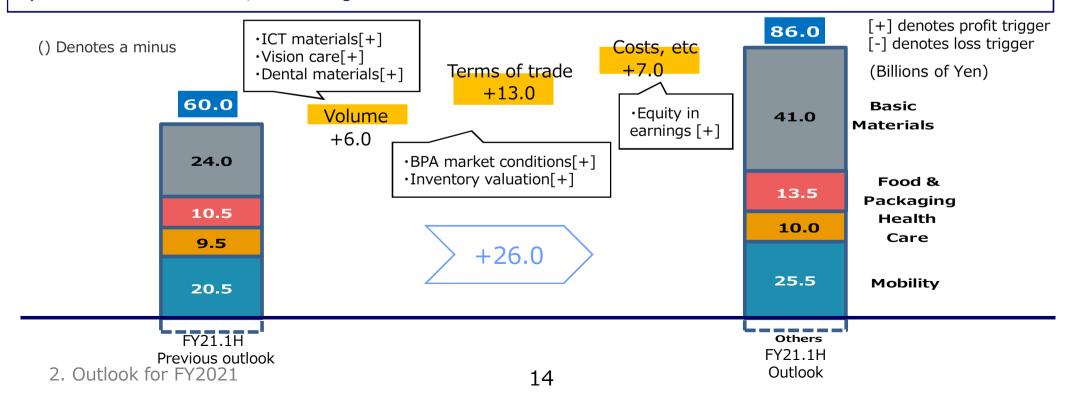
(Operating Income before Special Items)

Business outlook for 2nd Half:

While sales are expected to remain firm, at present it is difficult to forecast raw material prices, overseas market conditions etc. We therefore are not revising our outlook for 2nd Half.

Changes in business trends since previous outlook:

- 1) Overseas market conditions for bisphenol A expected to weaken in 2Q from 1Q due to resolution of impact of cold wave in North America, but remain at a high level due to tight supply-demand balance
- 2) Sales growth in ICT materials driven by high semiconductor demand, as well as in vision care materials and dental materials
- 3) Inventory valuation gains (including time-lag effects of sales price formula) due to rise in raw material prices 10→20 business trends:
- 1) Overseas market conditions for bisphenol A expected to weaken (but at a higher level than previous outlook)
- 2) Removal of impact of inventory valuation gains (including time-lag effects of sales price formula) due to rise in raw material prices
- 3) Fixed costs to increase, due to regular maintenance and increased business activities



2) Sales Revenue and Operating Income before Special Items of Outlook by Business Segment (compared with previous outlook for FY2021)

MITSUI CHEMICALS, INC.

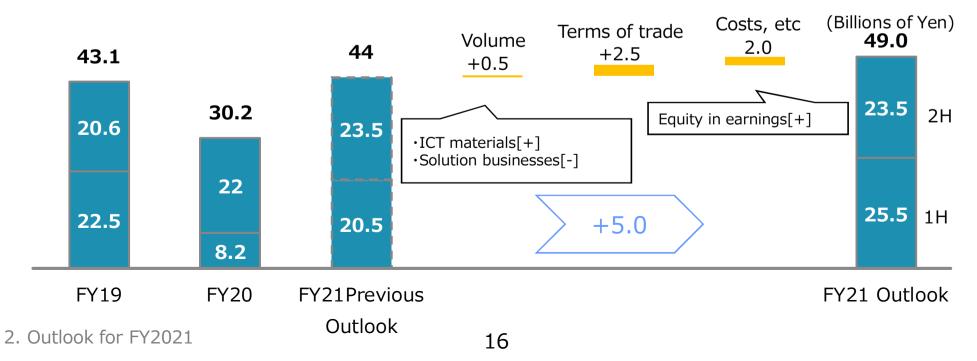
(Billions of Yen) () Denotes a minus Sales revenue Operating income before special items FY2021 Previous Outlook FY2021 Previous Outlook Segment FY2021 Outlook FY2021 Outlook Incr.(Decr.) Incr.(Decr.) (on May 13, 2021) (on May 13, 2021) (b) - (a) (d) - (c) 1st Half Full Year (a) Full Year (b) Full Year (c) 1st Half Full Year (d) 1st Half 1st Half Mobility 185.0 385.0 205.0 410.0 25.0 20.5 44.0 25.5 49.0 5.0 Health Care 150.0 9.5 21.5 0.5 73.0 80.0 160.0 10.0 21.0 10.0 Food & 100.0 215.0 108.0 226.0 11.0 10.5 24.0 13.5 27.0 3.0 **Packaging** 45.0 Basic Materials 305.0 635.0 360.0 680.0 24.0 36.0 41.0 53.0 17.0 Others 7.0 15.0 7.0 14.0 (1.0)(4.5)(10.0)(4.0)(9.5)0.5 670.0 1,400.0 760.0 1,490.0 90.0 60.0 115.0 86.0 141.0 26.0 Total 3 Target 358.0 750.0 393.0 796.0 46.0 40.5 89.0 49.0 97.5 8.5 Domains *

^{*} Mobility, Health Care and Food & Packaging



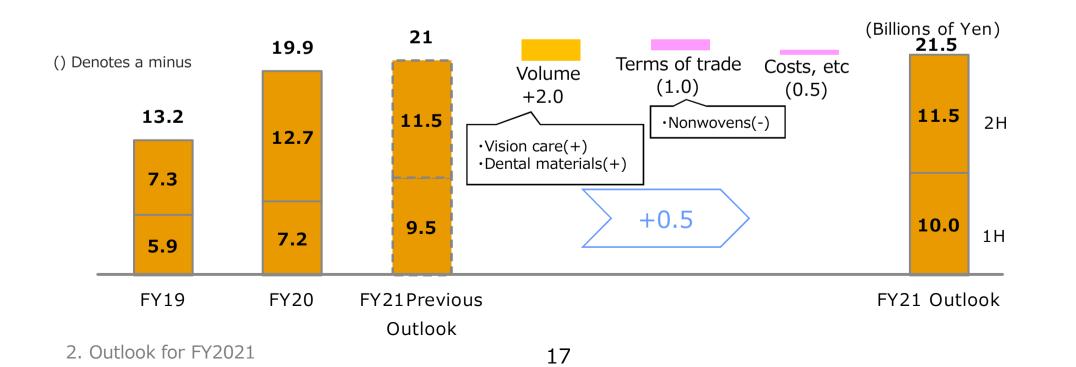
3-1) Mobility: Operating Income before Special Items and Business Overview

		Movement of Operating Income before Special Items	Comments [+] denotes profit trigger [-] denotes loss trigger			
		Business Overview of FY21 (Outlook): Changes from previous	is outlook for 1H		FY21.1Q→FY21.2Q	
PP compounds, Elastomers, Performance compounds		 Sales price revision and inventory valuation gains due to higher raw material prices Improvement in equity in earnings 	[+]Terms of trade [+]Equity in earnings	_ ·	g Income before Special Items $: 13.4 \rightarrow 2Q: 12.1$	
Performance polymers		·ICT materials sales staying firm	[+]Sales volume	*	Sales staying firm Unfavorable terms of	
Solution businesses	*	·Decrease in orders received for prototyping projects	[-]Sales volume		trade arising from higher raw material prices	



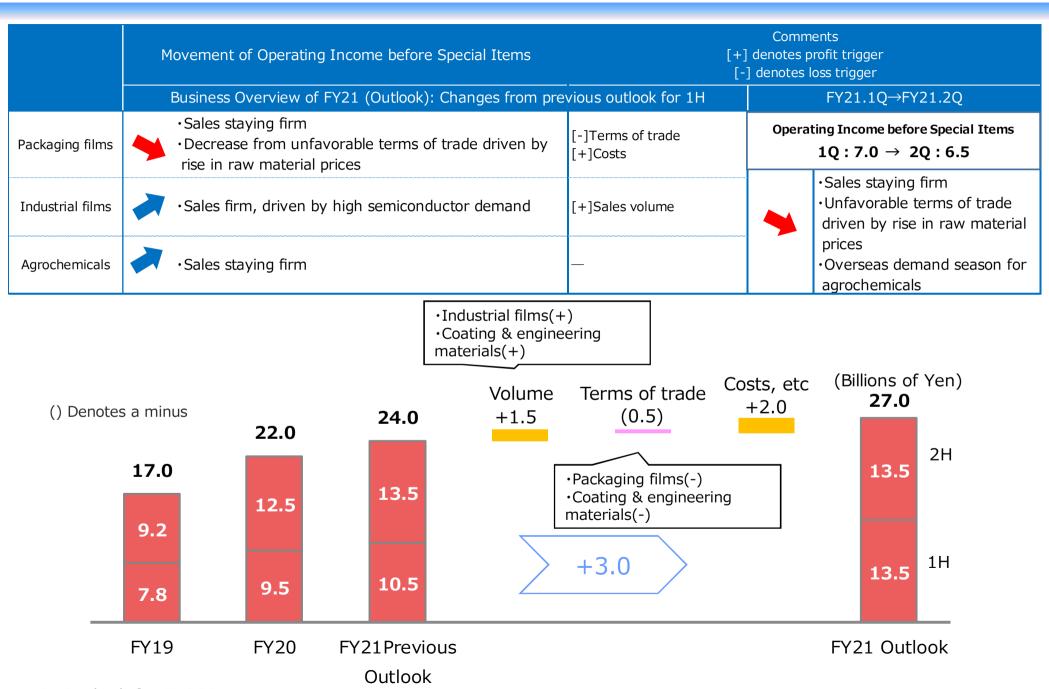
3-2) Health Care: Operating Income before Special Items and Business Overview

	Movement of Operating Income before Special Items	Comments denotes profit trigger denotes loss trigger			
	Business Overview of FY21 (Outlook): Changes from previous	outlook for 1H	FY21.1Q→FY21.2Q		
Vision care	•Sales staying firm	[+]Sales volume	Operating Income before Special Items $1Q:6.0 ightarrow 2Q:4.0$		
Nonwovens	•Decrease from unfavorable terms of trade driven by rise in raw material prices	[-]Terms of trade	Sales staying firm Low demand season for dental materials		
Dental materials	·Sales staying firm	[+]Sales volume	achtal materials		





3-3) F&P: Operating Income before Special Items and Business Overview

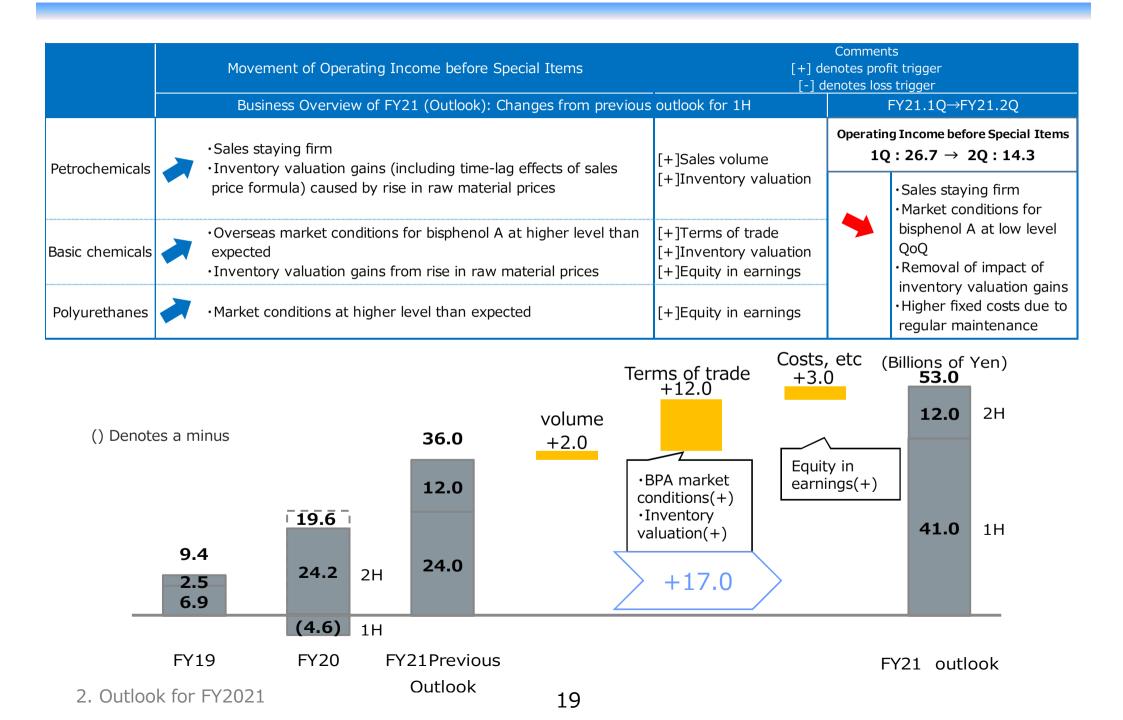


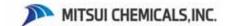
2. Outlook for FY2021

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3-4) Basic Materials: Operating Income before Special Items and Business Overview





4) Consolidated Statement of Cash Flow

(Billions of Yen) () Denotes a minus

Items	FY2021 Previous Outlook (on May 13, 2021)	FY2021 Outlook	Incr.(Decr.) (b) - (a)
	1st Half(a)	1st Half(b)	(2)
I . Cash flows from operating activities (a)	68.0	97.0	29.0
II. Cash flows from investing activities (b)	(64.0)	(65.0)	(1.0)
Free cash flows (a)+(b)	4.0	32.0	0.0
■. Cash flows from financing activities	16.0	(26.0)	(42.0)
IV. Others	0.0	0.0	0.0
Net incr.(decr.) in cash and cash equivalents	20.0	6.0	(42.0)

3. Appendix

- 1) Trends in Product Prices
- 2) Sales Revenue Increase/Decrease (Year on Year) by Business Segment
- 3) Sales Revenue and Operating Income before Special Items by Business Segment (by Quarter)
- 4) Financial Summary

This summary contains forward-looking statements about the future plans, strategies, belief and performance of the Mitsui Chemicals Group as a whole and its individual consolidated companies. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Mitsui Chemicals Group and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, fluctuations in foreign currency exchange rates, fluctuations in the price of raw materials, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected and the Mitsui Chemicals Group cannot guarantee that these forward-looking statements are accurate or will be achieved.



1) Trends in Product Prices

(Naphtha prices are Domestic Standard Naphtha Price)

(PE, PP, PH, BPA(Japan): Change in Prices and Raw Materials Prices in Japan / BPA(China), PTA, TDI: Chinese Market Price)

(ACP): Asian contract price

Year	20	18		20	19		2020				2021	
Month	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.	JanMar.	AprJun.
Naphtha (Yen/KL)	53,500	54,200	41,200	45,400	40,200	41,300	44,800	24,900	30,200	31,300	38,800	47,700
PE (Yen/KG)	about +10	about +10	about (15)	about +10		about (10)	about +10	about (30)			about +20	
PP (Yen/KG)	about +10	about +10	about (15)	about +10		about (10)	about +10	about (30)			about +20	
PH (Formula Price) (Yen/KG)						+10						
BZ(ACP) (US\$/T)	\$860	\$770	\$580	\$620	\$660	\$680	\$700	\$360	\$440	\$490	\$720	\$930
BPA(Japan) (Yen/KG)				(15) From Apr.			+5 From Jan.	(15) From Jun.				+60 From Apr.
(TCI/KO)				neg	gotiation ba	sed on BZ p	rice and BP	A market pi	rice			
BPA(China) (US\$/T)	\$1,810	\$1,550	\$1,450	\$1,410	\$1,190	\$1,210	\$1,310	\$1,210	\$1,290	\$1,990	\$2,630	\$3,230
PTA (US\$/T)	\$960	\$910	\$840	\$790	\$700	\$620	\$560	\$420	\$440	\$450	\$600	\$660
PX(ACP) (US\$/T)	\$1,140	\$1,140	\$1,060	\$910	\$810	\$800	\$710	\$500	\$550	\$560	\$770	\$860
TDI (US\$/T)	\$3,400	\$2,480	\$1,730	\$1,790	\$1,610	\$1,500	\$1,430	\$1,330	\$1,580	\$2,330	\$2,150	\$2,040

2-1) Sales Revenue Increase/Decrease (Year on Year)



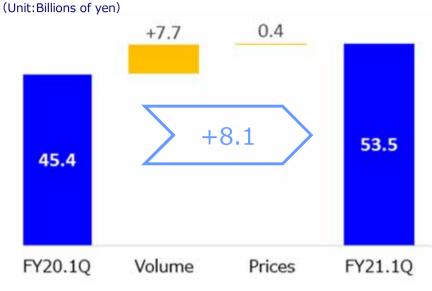


3. Appendix

2-2) Sales Revenue Increase/Decrease (Year on Year)





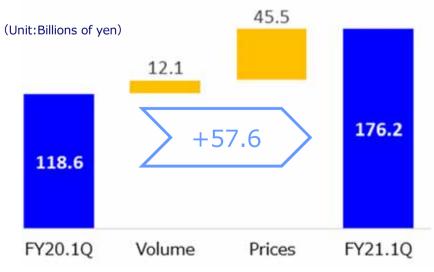


() Denotes a minus

Volume +7.7 billion yen

- Firm sales of industrial films and agrochemicals.
- Coating & engineering materials sales were firm due to demand recovery.
- Prices +0.4 billion yen

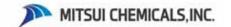
Basic Materials



Volume +12.1 billion yen

- Sales of polypropylenes and other products were firm due to demand recovery.
- Prices +45.5 billion yen
- Overseas market conditions at higher level.
- Increase from sales price revision in line with rise in raw material prices.

3) Sales Revenue and Operating Income before Special Items by Business Segment (by Quarter)



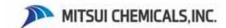
(Billions of Yen)

Segment	Sales revenue							
Segment		FY2	020		FY2021			
	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun			
Mobility	58.3	73.7	88.8	94.7	96.4			
Health Care	28.9	37.1	39.7	38.2	41.2			
Food & Packaging	45.4	44.2	49.7	58.4	53.5			
Basic Materials	118.6	124.0	139.2	159.6	176.2			
Others	3.3	3.5	3.0	3.4	3.3			
Total	254.5	282.5	320.4	354.3	370.6			

(Billions of Yen)

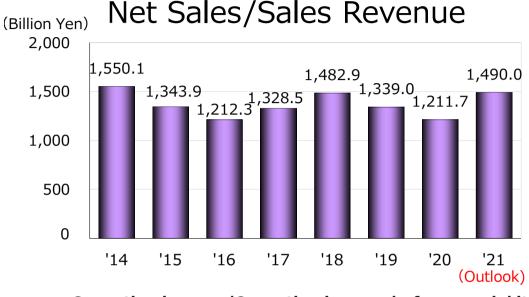
Segment	Operating income before special items								
Segment		FY2020							
	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun				
Mobility	2.3	5.9	11.3	10.7	13.4				
Health Care	1.4	5.8	7.6	5.1	6.0				
Food & Packaging	4.4	5.1	5.7	6.8	7.0				
Basic Materials	(6.3)	1.7	9.9	14.3	26.7				
Others	(1.2)	(0.5)	(0.9)	(4.0)	(1.2)				
Total	0.6	18.0	33.6	32.9	51.9				

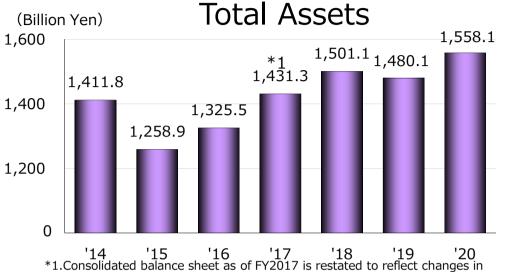
4-1) Financial Summary





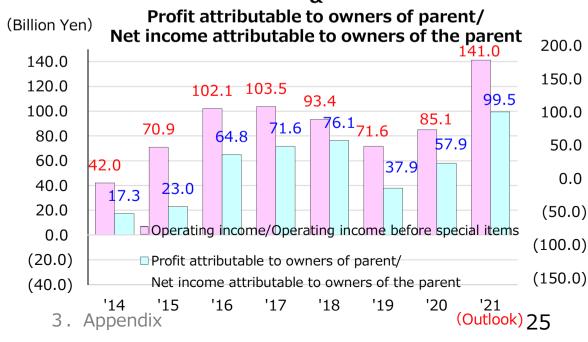
() Denotes a minus





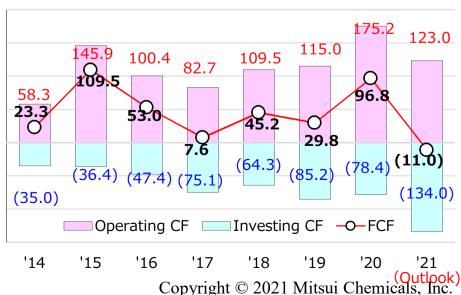
*1.Consolidated balance sheet as of FY2017 is restated to reflect changes in presentation from including an impact of "Partial Amendments to Accounting Standard for Tax Effect Accounting".

Operating income/Operating income before special items



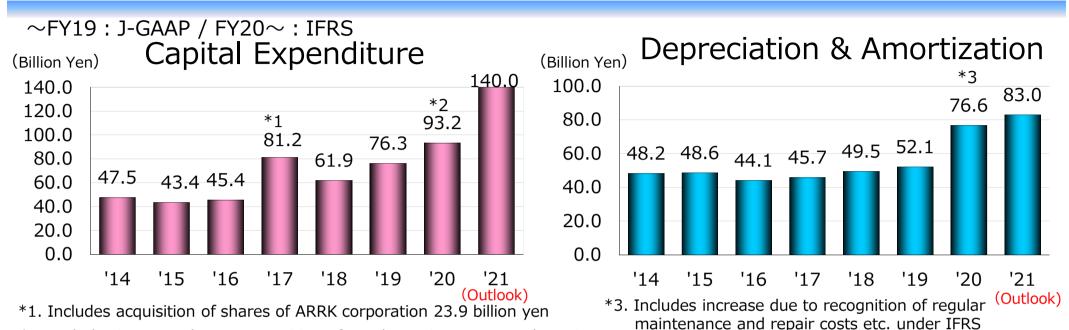
Cash Flows

(Billion Yen)



4-2) Financial Summary





*2. Includes increase due to recognition of regular maintenance and repair costs etc. under IFRS

R&D Expenses Net D/E Ratio (Billion Yen) (Billion Yen) 50.0 1,000 Net Interest-bearing Liabilities 39.0 35.8 36.4 _{33.8} 1.60 40.0 33.4 Equity / Equity attributable to owners of the parent 31.5 30.8 1.22 -O-Net D/E Ratio 30.0 1.20 500 1.03 🔾 20.0 0.79 0.76 0.75 0.68 0.80 0.61 10.0 0.60 0.0 0 0.40 '14 '15 '16 '17 '18 '19 '20 '21 '15 '16 '18 '19 '14 '17 '20 '21 (Outlook) (Outlook)



Creating New Customer Value and Solving Social Challenges through Business Activities