## Summary of Financial Results for the Third Quarter Ended December 31, 2009

## Mitsui Chemicals, Inc. (4183)

I. Consolidated Financial Results (April 1, 2009-December 31, 2009)

1. Consolidated Financial Results
(1) Results of Operations

|  | Millions of Yen (Except per Share Data and Percentages) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter Ended December 31, |  |  |  |
|  | 2009 | \% | 2008 | \% |
| Net Sales................................. | 864,230 | (31.0) | 1,252,059 | - |
| Operating Income (Loss)............... | $(14,902)$ | - | 11,997 | - |
| Ordinary Income (Loss)................. | $(18,442)$ | - | 9,035 | - |
| Net Income (Loss)...................... | $(32,527)$ | - | 3,550 | - |
| Net Income (Loss) per Share (yen)..... | (40.80) |  | 4.66 |  |
| Net Income per Share, Diluted (yen)... | - |  | - |  |

* Figures in the percentage column indicate the percentage increase (decrease) for each item compared with the corresponding period of the previous fiscal year.


## (2) Financial Position

|  | Millions of Yen (Except per Share Data and Percentages) |  |
| :---: | :---: | :---: |
|  | Third Quarter Ended December 31, 2009 | FY Ended March 31, 2009 |
| Total Assets .................................... | 1,209,710 | 1,188,939 |
| Net Assets....................................... | 405,740 | 398,131 |
| Shareholders' Equity Ratio....................... | 30.4\% | 29.4\% |
| Shareholders' Equity per Share (yen)............ | 366.58 | 465.56 |
| Note: Equity Third quarter ended December 31, | 009..............367,486 million ye |  |
| Fiscal year ended March 31, 2009. | .............349,908 million ye |  |

## 2. Dividends

|  | Fiscal Year Ended/Ending March 31, |  |  |
| :--- | :---: | :---: | :---: |
|  | 2009 | 2010 | 2010 (Forecast*) |
| Annual Dividends per Share | - |  |  |
| First Quarter (yen) | 6.00 | - |  |
| First Half (yen) | - | 0.00 |  |
| Third Quarter (yen) | 3.00 |  |  |
| End of Term (yen) | 9.00 |  | 3.00 |
| Annual Dividends (yen) |  |  | 3.00 |

Note: Revisions in this quarter to dividend forecast: Yes
3. Forecast of Operating Results for the Fiscal Year Ending March 31, 2010 (April 1, 2009-March 31, 2010)

|  | Millions of Yen (Except per Share Data and Percentages) |  |  |
| :--- | :---: | :---: | :---: |
|  | Full Fiscal |  | $\%$ |
| Net Sales | Year | $(19.3)$ |  |
| Operating Loss | $(10,000000$ | - |  |
| Ordinary Loss | $(16,000)$ | - |  |
| Net Loss | $(25,000)$ | - |  |
| Net Loss per Share (yen) | $(29.48)$ |  |  |

Note: Revisions in this quarter to the full year operating results forecast: Yes

* Figures in the percentage column indicate the percentage increase (decrease) for each item compared with the corresponding period of the previous fiscal year.


## 4. Others

(1) Significant changes in subsidiaries during the period (changes in specified subsidiaries resulting in a change in the scope of consolidation): Yes
Decrease: 1 (Mitsui Chemicals Polyurethanes, Inc.)
For details, please refer to page 9, "4. Other Information (1)" under "Operating Results and Financial Position".
(2) Adoption of simplified accounting treatment and special accounting treatments for quarterly consolidated financial statements: Yes

For details, please refer to page 9, "4. Other Information (2)" under "Operating Results and Financial Position".
(3) Change in accounting principles, procedures and presentation for quarterly consolidated financial statements (entries of changes in material matters that are basic to preparation of
quarterly consolidated financial statements)

1) Changes due to revisions of accounting standards, etc: None
2) Changes other than 1): None
(4) Number of shares outstanding (common stock)
3) Number of shares outstanding at term-end (including treasury stock):

Third quarter ended December 31, 2009: 1,022,020,076 shares
Fiscal year ended March 31, 2009 :
792,020,076 shares
2) Number of shares of treasury stock at term-end:

Third quarter ended December 31, 2009:
19,546,610 shares
Fiscal year ended March 31, 2009:
40,428,862 shares
3) Average number of outstanding shares (during the third quarter ended December 31 ):

Third quarter ended December 31, 2009: 797,300,009 shares
Third quarter ended December 31, 2008: 761,594,056 shares

## Cautionary Statement and Other Explanatory Notes

(1) With respect to the per share dividend forecast for the fiscal year ending March 31, 2010, which was announced as being undecided on May 11, 2009, the year-end dividend forecast was announced in the Notice on Revised Financial Performance Outlook, Cash Dividend Projection, and Extraordinary Income (Gain on Sale of Investment Securities).
(2) With respect to the consolidated financial performance outlook, which was announced on October 30, 2009, the full-year outlook has been revised as noted in the Notice on Revised Financial Performance Outlook, Cash Dividend Projection, and Extraordinary Income (Gain on Sale of Investment Securities).
(3) The aforementioned forecasts are based on management's assumptions in light of currently available information and, accordingly, entail risks and uncertainties. Actual performance may differ materially from forecasts due to a variety of factors. For details regarding earning forecast assumptions and other related matters, please refer to " 3 . Outlook for the Fiscal Year Ending March 31, 2010" on page 8 under "Operating Results and Financial Position".
(4) Based on the issue of new shares through public offering and third party allotment that was implemented pursuant to a resolution of the Board of Directors meeting held on November 13, 2009, the number of new shares issued increased by 230 million shares. The consolidated financial performance outlook for net loss per share for the fiscal year ending March 31, 2010 was calculated inclusive of this data.

## II. Operating Results and Financial Position <br> 1. Operating Results

The business environment through the third quarter of the current fiscal year (the nine months from April 1, 2009 through December 31, 2009; referred to below as the "third quarter") remained harsh due to the ongoing downturn in domestic demand, despite a recovery trend in newly emerging economies, such as China, and a partial recovery trend in industrial nation economies. Under these circumstances, the Mitsui Chemicals Group recorded the following earnings through the third quarter.

| (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Net Sales | Operating Income (Loss) | Ordinary Income (Loss) | Net Income (Loss) |
| Current third quarter | 864.2 | (14.9) | (18.4) | (32.5) |
| Previous third quarter | 1,252.1 | 12.0 | 9.0 | 3.6 |
| Change | (387.9) | (26.9) | (27.4) | (36.1) |
| Change (\%) | (31.0) | - | - | - |

Net sales declined 387.9 billion yen ( $31.0 \%$ ) compared with the previous third quarter to 864.2 billion yen. This was due to sluggish demand in the first half and the effects of falling sales prices, despite the fact that demand had recently gained momentum.

An operating loss of 14.9 billion yen was recorded, a turnaround of 26.9 billion yen compared with the previous third quarter. This can be attributed to the impact of declining sales volume in the first half and worsening terms of trade, despite the implementation of emergency measures, such as cost reductions, and the recent rebound in demand.

An ordinary loss of 18.4 billion yen was recorded, a turnaround of 27.4 billion yen compared with the previous third quarter. This was due in part to a 0.5 billion yen rise in the non-operating loss of 3.5 billion yen compared with the previous third quarter, on the back of declining equity in earnings of non-consolidated subsidiaries and affiliates.

An extraordinary loss of 7.4 billion yen, an increase of 3.1 billion yen compared with the previous third quarter, was recorded. This is the result of losses on the disposal and sale of noncurrent assets of 4.0 billion yen, a loss on impairment of 0.6 billion yen and a loss on restructuring of subsidiaries and affiliates of 1.4 billion yen, each attributable to structural business reforms, as well as a loss on valuation of investment securities of 1.8 billion yen.

These factors resulted in a net loss before income taxes and minority interests of 25.8 billion yen, a turnaround of 30.5 billion yen compared with the previous third quarter.

After the deduction of corporate taxes and minority interest, net income deteriorated 36.1 billion yen compared with the previous third quarter, resulting in a net loss of 32.5 billion yen. There was a net loss per share for the third quarter of 40.80 yen.

## Performance Materials

Except for energy materials, which fared well, sales in the performance materials segment faced difficult circumstances due to the following reasons.

While automotive and industrial materials such as ethylene propylene rubber and alpha olefin copolymer have steadily developed new customers, particularly in Asian markets where demand has rebounded sharply, and sales have recently recovered to the previous year's level, sales of these materials were affected by a substantial fall in demand in the first half.

Industrial materials experienced a drop in demand in the automotive, consumer electronics and household equipment markets in the first half.

Hygiene materials were affected by declining demand for non-woven fabrics from certain customers and a drop in sales prices associated with falling raw material costs.

Specialty polyolefin and engineering plastics experienced a slowdown in demand, particularly for IT-related uses.

Semiconductor material was affected by a decline in production volume owing to a slowdown in demand in the semiconductor and LCD markets in the first half and an accident at the nitrogen trifluoride production facility.

Sales of energy materials were strong following robust demand for solar cell encapsulent materials.
Polyurethanes were affected by sluggish demand for urethane resin and raw materials, deteriorating overseas market conditions for TDI /MDI and other factors.

These factors contributed to an 83.6 billion yen decrease in segment sales from the previous third quarter to 276.5 billion yen, which comprised $32 \%$ of total sales. Furthermore, despite cost reduction efforts, operating income showed a 16.7 billion yen deterioration, resulting in an operating loss of 6.9 billion yen attributable to a decrease in sales volume, poor market conditions and other factors.

## Advanced Chemicals

Sales in the advanced chemicals segment faced difficult circumstances due to the following reasons.
Optical lens materials as well as medical and healthcare materials did not achieve a full-scale recovery, despite signs of a rebound in demand, and sales volumes were slack.

Chemical products experienced a slowdown in demand and a decline in sales prices.
Agrochemical product sales of insecticides and other products were sluggish.
These factors contributed to a 16.0 billion yen decrease in segment sales from the previous third quarter to 72.9 billion yen, which comprised $8 \%$ of total sales. Operating income slipped 1.6 billion yen to 3.5 billion yen.

## Basic Chemicals

Sales in the basic chemicals segment faced difficult circumstances due to the following reasons.

Despite the fact that production volumes were maintained at the same level as in the previous third quarter, sales of ethylene and propylene were affected by a decline in sales prices associated with falling raw material costs.

Although sales volumes had rebounded, phenol was affected by declining sales prices associated with falling raw material costs.

Bisphenol A also experienced declining sales prices associated with falling raw material costs, despite the fact that sales volumes had been on a recovery track, particularly for polycarbonate resin, the main application for bisphenol A.

Even though sales volumes had rebounded, purified terephthalic acid (PTA) was also affected by declining sales prices associated with falling raw material costs.

PET resins (polyethylene terephthalate) were affected by sluggish demand for pet bottles for the domestic market due to unseasonable weather.

Ethylene glycol, ethylene oxide and derivatives sales experienced price declines associated with falling raw material costs.

Polyethylene and polypropylene were affected by a decline in sales prices on the back of falling raw material costs, despite a rebound in sales volume.

The above factors contributed to a 283.2 billion yen decrease in segment sales from the previous third quarter to 500.0 billion yen, which comprised $58 \%$ of total sales. Furthermore, operating income deteriorated 10.8 billion yen due to a decrease in sales volume (excluding certain products) caused by flagging demand, which resulted in an operating loss of 10.1 billion yen.

## Others

Sales for this segment recorded a 5.1 billion yen decrease from the previous third quarter to 14.8 billion yen, which accounted for $2 \%$ of total sales. Nevertheless, operating income amounted to 1.4 billion yen, a 1.3 billion yen increase.

## 2. Financial Position

(1) Status of Assets, Liabilities and Net Assets

Total assets at the end of the third quarter increased 20.8 billion yen from the end of the preceding fiscal year to 1,209.7 billion yen.

Total liabilities at the end of the third quarter increased 13.2 billion yen from the end of the preceding fiscal year to 804.0 billion yen. On the other hand, interest-bearing debt decreased 40.6 billion yen to 494.8 billion yen, while the ratio of interest-bearing debt improved 4.1 percentage points compared with the end of the preceding fiscal year to $40.9 \%$.

Net assets as of the end of the third quarter were 405.7 billion yen, an increase of 7.6 billion yen from the previous fiscal year. The ratio of shareholders' equity to total assets was $30.4 \%$, a 1.0 percentage point improvement from the end of the previous fiscal year. Effective April 1, 2009, Tohcello Co., Ltd. became a wholly owned subsidiary of Mitsui Chemicals, Inc. through a share exchange based on the allotment of treasury stock held by the Company. As a result, treasury stock and minority interests decreased 15.6 billion yen and 9.8 billion yen, respectively. A treasury stock disposal loss of 8.4 billion yen incurred through the share exchange was posted to retained earnings. In addition, common stock and capital surplus increased 21.8 billion yen each due to the issue of new shares in the third quarter. For details, please refer to "New Share Issue" under "Other Information" on page 17 .

These factors contributed to a debt-equity ratio (D/E ratio) of 1.35 as of the end of the third quarter, a 0.18 point improvement from the end of previous full year.

## (2) Cash Flow Status

Cash and cash equivalents (hereafter "cash") increased 2.4 billion yen from the previous fiscal year-end to 50.3 billion yen at the end of the third quarter.

## Cash Flow from Operating Activities

Net cash provided by operating activities was 44.2 billion yen, an increase of 31.4 billion yen from the previous third quarter. This increase was recorded despite the net loss before income taxes and minority interests, and was due to the effects of reducing working capital by implementing such emergency measures as inventory reductions, a corporate tax refund and other factors.

## Cash Flow from Investing Activities

Net cash used in investing activities amounted to 43.6 billion yen, a decrease of 17.4 billion yen from the previous third quarter. The decrease was attributable to a decline in expenditures to acquire property, plant and equipment in line with a strict selective approach toward investment projects.

## Cash Flow from Financing Activities

Net cash provided by financing activities was 1.2 billion yen. Despite the repayment of interest-bearing debt, contributing factors included the raising of funds through the issue of new
shares. In addition, net cash provided by financing activities during the previous third quarter totaled 54.8 billion yen. This was due to the procurement of interest-bearing debt and other factors.

## 3. Outlook for the Fiscal Year Ending March 31, 2010

(1) Overall Outlook for Operating Results

The earnings forecast for the full fiscal year announced on October 30, 2009 was revised. The revisions are noted in Revised Financial Performance Outlook, Cash Dividend Projection, and Extraordinary Income (Gain on Sale of Investment Securities) announced on February 3, 2010 and are explained below.

Operating income and ordinary income are expected to improve compared with the previously announced projections thanks to the steady implementation of rigorous cost reductions, one of the emergency measures set out in the profit structure improvement plan. In addition to improvements in operating and ordinary income, net income is also expected to improve from the previous projection due to the posting of a gain on sales of investment securities as shown under " 6 . Other Information (Important Subsequent Events)" on page 17.

The Mitsui Chemicals Group has set the year-end dividend for the fiscal year ending March 31, 2010 at 3 yen per share, which is the same as the dividend per share at the end of the previous fiscal year. Consequently, the dividend for the full fiscal year will be set at 3 yen per share.

|  | (Billions of Yen) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Previous Projections | Net Sales | Operating Income <br> (Loss) | Ordinary Income <br> (Loss) | Net Income (Loss) |
| Revised Projections | $1,210.0$ | $(15.0)$ | $(23.0)$ | $(39.0)$ |
| Difference | $1,200.0$ | $(10.0)$ | $(16.0)$ | $(25.0)$ |

The above is based on the assumption of an exchange rate of 93 yen/dollar for the full fiscal year ( 90 yen/dollar from January through March) and an average price of 41,800 yen/kl for domestic naphtha for the full fiscal year (50,000 yen/kl from January through March).

## (2) Outlook by Business Segment

(Billions of Yen)

| Net Sales |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Performance <br> Materials | Advanced <br> Chemicals | Basic <br> Chemicals | Others | Elimination <br> and <br> Corporate | Total |
| Previous Projections | 380.0 | 115.0 | 690.0 | 25.0 | - | $1,210.0$ |
| Current Projections | 370.0 | 110.0 | 700.0 | 20.0 | - | $1,210.0$ |
| Difference | $(10.0)$ | $(5.0)$ | 10.0 | $(5.0)$ | - | $(10.0)$ |

(Billions of Yen)

| Operating Income (Loss) |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Performance <br> Materials | Advanced <br> Chemicals | Basic <br> Chemicals | Others | Elimination <br> and <br> Corporate | Total |  |
| Previous Projections | $(10.5)$ | 9.0 | $(9.5)$ | 1.0 | $(5.0)$ | $(15.0)$ |  |
| Current Projections | $(9.5)$ | 9.0 | $(6.0)$ | 1.5 | $(5.0)$ | $(10.0)$ |  |
| Difference | 1.0 | - | 3.5 | 0.5 | - | 5.0 |  |

## 4. Other Information

(1) Significant changes in subsidiaries during the period (changes in specified subsidiaries resulting in a change in the scope of consolidation):
In the first quarter, the consolidated subsidiary (specified subsidiary) Mitsui Chemicals Polyurethanes, Inc. was integrated into Mitsui Chemicals, Inc., and therefore ceased to exist as a company. Consequently, it is no longer included within the scope of consolidation.
(2) Adoption of simplified accounting treatment and special accounting treatments for quarterly consolidated financial statements:

1) Simplified accounting methods

None
2) Special accounting treatments for quarterly consolidated financial statements

Calculation of tax expense:
The effective tax rate after adoption of tax effect accounting applicable to the whole fiscal year, including the period under review, was reasonably estimated against pretax net income. Then, tax expenses for the first three quarters were calculated by multiplying the quarterly pretax net income by the estimated effective tax rate. The deferred income taxes were included in the "income taxes."
(3) Change in accounting principles, procedures and presentation for quarterly consolidated financial Statements:

None
(4) Additional Information

Share Issue Expense
The issue of 230 million new shares through public offering and third-party allotment, which was resolved at the meeting of the board of directors held on November 13, 2009, was underwritten by an underwriting syndicate at subscription price. This was performed through a so-called "spread method" trade underwriting agreement, in which shares are sold to general investors at an issue price that differs from the subscription price.

While the conventional method is to pay an underwriting fee to the underwriters, under the spread method the difference between the issue price and the subscription price is the actual underwriting fee; therefore, an underwriting fee is not paid to the underwriters.

Under the conventional method, the 1,886 yen total difference between the subscription price and the issue price for the new share issue corresponds to an amount that is accounted for as share issue expense.

Therefore, the Company posted a combined total of common stock and capital surplus and a share issue expense for the third quarter of the current fiscal year that was 1,886 million yen less, respectively, and ordinary loss and net loss before income taxes and minority interests that was 1,886 million yen less respectively, compared with using the conventional method.

## III Consolidated Financial Statements

1. Consolidated Balance Sheet (Summary)

|  | Millions of Yen |  |
| :---: | :---: | :---: |
|  | As of December 31, 2009 | As of March 31, 2009 |
| Assets |  |  |
| Current Assets ..................................... | 567,994 | 529,606 |
| Fixed Assets ......................................... | 641,716 | 659,333 |
| Total Assets ......................................... | 1,209,710 | 1,188,939 |
| Liabilities |  |  |
| Current Liabilities .................................. | 350,289 | 377,858 |
| Long-term Liabilities .............................. | 453,681 | 412,950 |
| Total Liabilities .................................... | 803,970 | 790,808 |
| Net Assets |  |  |
| Shareholders' Equity |  |  |
| Common stock | 125,053 | 103,226 |
| Capital surplus ............................... | 91,065 | 69,238 |
| Retained earnings | 178,441 | 221,721 |
| Treasury stock, at cost ....................... | $(14,213)$ | $(29,827)$ |
| Total Shareholders' Equity | 380,346 | 364,358 |
| Valuation and Translation Adjustments |  |  |
| Net unrealized holding gain on securities ...... | 9,779 | 7,319 |
| Net unrealized holding loss on hedging derivatives $\qquad$ | (5) | (3) |
| Foreign currency translation adjustments ...... | $(22,634)$ | $(21,766)$ |
| Total Valuation and Translation Adjustments... | $(12,860)$ | $(14,450)$ |
| Minority Interests .................................. | 38,254 | 48,223 |
| Total Net Assets ........................................ | 405,740 | 398,131 |
| Total Liabilities and Net Assets ...................... | 1,209,710 | 1,188,939 |

## 2. Consolidated Statements of Income

|  | Millions of Yen |  |
| :---: | :---: | :---: |
|  | April 1, 2009 to December 31, 2009 | $\begin{array}{r} \text { April 1, } 2008 \\ \text { to December 31, } 2008 \end{array}$ |
| Net Sales ............................................ | 864,230 | 1,252,059 |
| Cost of Sales .................................... | 747,873 | 1,093,369 |
| Gross Profit .......................................... | 116,357 | 158,690 |
| Selling, general and administrative expenses ... | 131,259 | 146,693 |
| Operating Income (Loss) ............................. | $(14,902)$ | 11,997 |
| Non-operating Income and Expenses |  |  |
| Non-operating Income |  |  |
| Interest income ................................. | 413 | 393 |
| Dividend income ............................. | 1,795 | 2,437 |
| Rent income .................................... | 531 | 564 |
| Equity in earnings of non-consolidated subsidiaries and affiliates $\qquad$ | 2,624 | 3,928 |
| Other | 3,335 | 3,982 |
| Non-operating Income ............................. | 8,698 | 11,304 |
| Non-operating Expenses |  |  |
| Interest expenses ............................... | 6,498 | 6,426 |
| Interest on commercial paper................... | 25 | 526 |
| Foreign exchange losses........................ | 1,395 | 3,699 |
| Other . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 4,320 | 3,615 |
| Non-operating Expenses ........................... | 12,238 | 14,266 |
| Ordinary Income (Loss) .............................. | $(18,442)$ | 9,035 |
| Extraordinary Income and Loss |  |  |
| Extraordinary Income |  |  |
| Gain on sales of noncurrent assets ............. | 405 | 679 |
| Gain on sales of investment securities ........ | 32 | 1,523 |
| Extraordinary Income | 437 | 2,202 |
| Extraordinary Loss |  |  |
| Loss on disposal of noncurrent assets ......... | 3,876 | 2,089 |
| Loss on sales of noncurrent assets ............... | 78 | 403 |
| Impairment loss ................................ | 618 | 640 |
| Loss on restructuring of subsidiaries and affiliates $\qquad$ | 1,328 | 458 |
| Loss on valuation of investment securities ... | 1,754 | 1,233 |
| Environmental measure expenses ......... | -- | 1,400 |
| Other . ........................................... | 110 | 357 |
| Extraordinary Loss ................................... | 7,764 | 6,580 |
| Net Income (Loss) before Income Taxes and Minority Interests $\qquad$ | $(25,769)$ | 4,657 |
| Income Taxes .......................................... | 7,469 | 2,091 |
| Minority Interests in Income (Loss) .................. | (711) | (984) |
| Net Income (Loss) ...................................... | $(32,527)$ | 3,550 |

## 3. Consolidated Statements of Cash Flows (Summary)

|  |  | Millions of Yen |  |
| :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { April 1, } 2009 \\ \text { to December 31, } 2009 \end{array}$ | $\begin{array}{r} \text { April 1, } 2008 \\ \text { to December 31, } 2008 \end{array}$ |
| I. | Cash Flows from Operating Activities ...................... | 44,162 | 12,816 |
| II. | Cash Flows from Investing Activities ........................ | $(43,599)$ | $(60,964)$ |
| III. | Cash Flows from Financing Activities ...................... | 1,171 | 54,764 |
| IV. | Effect of Exchange Rate Changes on Cash and Cash <br> Equivalents $\qquad$ | 249 | $(2,318)$ |
| V. | Net Increase in Cash and Cash Equivalents ............... | 1,983 | 4,298 |
| VI. | Cash and Cash Equivalents at Beginning of Period ...... | 47,949 | 25,502 |
| VII. | Increase in Cash and Cash Equivalents Resulting from <br> Changes in Scope of Consolidation $\qquad$ | 369 | 81 |
| VIII | Cash and Cash Equivalents at End of Period .............. | 50,301 | 29,881 |

4. Notes regarding assumptions of ongoing concern

None

## 5. Segment Information

## Business Segment Information

Previous Third Quarter (April 1 - December 31, 2008)
(Millions of Yen)


Current Third Quarter (April 1 - December 31, 2009)
(Millions of Yen)


Notes: 1 Method of Business Segment Organization
Organized into four areas in consideration of factors that include similarities in product type and manufacturing method, business segments are based on categories adopted in accordance with internal management

2 Main Product in Each Segment

|  | Main Products |
| :--- | :--- |
| Performance | Automotive and industrial materials, living and energy materials, information and <br> Materials |
| electronics materials, polyurethane, coating and engineering materials |  |$|$| Advanced Chemicals | Fine and performance chemicals, and agrochemicals |
| :--- | :--- |
| Basic Chemicals | Petrochemical feedstocks, phenol, synthetic fiber raw materials and PET resin, |
| Other | Other related businesses |

## Regional Segment Information

Previous Third Quarter (April 1 - December 31, 2008)
(Millions of Yen)

|  | Japan | Asia | Other | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |
| (1) Sales from external clients | 1,014,278 | 161,828 | 75,953 | 1,252,059 | - | 1,252,059 |
| (2) between segments | 47,517 | 58,278 | 1,154 | 106,949 | $(106,949)$ | - |
| Total | 1,061,795 | 220,106 | 77,107 | 1,359,008 | $(106,949)$ | 1,252,059 |
| Operating Income | 10,768 | 271 | 851 | 11,890 | 107 | 11,997 |

Current Third Quarter (April 1 - December 31, 2009)
(Millions of Yen)

|  | Japan | Asia | Other | Total | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |
| (1) Sales from external clients | 713,985 | 103,414 | 46,831 | 864,230 | - | 864,230 |
| Internal sales or transfer <br> (2) between segments | 41,280 | 47,934 | 873 | 90,087 | $(90,087)$ | - |
| Total | 755,265 | 151,348 | 47,704 | 954,317 | $(90,087)$ | 864,230 |
| Operating Income (Loss) | $(19,476)$ | 4,397 | 71 | $(15,008)$ | 106 | $(14,902)$ |

Notes: 1 Country or regional categories are based on proximity.
2 Country or regional categories other than Japan:
(1) Asia: China, Taiwan, South Korea, Thailand and Singapore
(2) Other: Americas and Europe

## Overseas Sales

Previous Third Quarter (April 1 - December 31, 2008)

|  |  | Asia | Americas | Europe | Other Regions | Total |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| I. | Overseas Sales (Millions of Yen) | 331,229 | 59,868 | 42,995 | 10,365 | 444,457 |
| II. | Consolidated Sales (Millions of Yen) |  |  |  |  |  |
| III. | Overseas sales as a percentage of <br> consolidated sales (\%) | 26.5 | 4.8 | 3.4 | 0.8 | 35.5 |

Current Third Quarter (April 1 - December 31, 2009)

|  |  | Asia | Americas | Europe | Other Regions | Total |
| :--- | :--- | ---: | ---: | ---: | ---: | :---: |
| I. | Overseas Sales (Millions of Yen) | 263,869 | 38,252 | 29,651 | 4,811 | 336,583 |
| II. | Consolidated Sales (Millions of Yen) |  |  |  |  |  |
| III. | Overseas sales as a percentage of <br> consolidated sales (\%) | 30.5 | 4.4 | 3.4 | 864,230 |  |

Notes: 1 Country or regional categories are based on proximity.
2 Principal countries or regions of each category:
(1) Asia: China, Taiwan, South Korea, Thailand and Singapore
(2) Americas: United States and Mexico
(3) Europe: Germany and France
(4) Other: Oceania and Africa regions
3. Overseas sales are the sales of Mitsui Chemicals and its consolidated subsidiaries in countries or regions outside of Japan.
(6) Notice in the event of significant changes in the amount of shareholder equity

Mitsui Chemicals has issued new shares through public offering and third party allotment pursuant to a resolution of the Board of Directors meeting held on November 13, 2009, thereby increasing common stock and capital surplus by 21,827 million yen, respectively. As a result, common stock amounted to 125,053 million yen and capital surplus was 91,065 million yen.

## 6. Other Information

(New Share Issue)
Based on a resolution of the Board of Directors meeting held on November 13, 2009, Mitsui Chemicals, Inc. issued new shares through public offering and third party allotment, thereby raising 43,654 million yen in funds.

To respond to the now drastically changing business environment, Mitsui Chemicals reexamined its growth strategy at the end of October 2009.

In order to turn its growth strategy into reality, the Company needs to strengthen its financial standing so that it can promptly respond to business opportunities and speedily make decisions on investment projects that will lead to increased corporate value. To speed up management's decision making, Mitsui Chemicals has determined that it needs to increase capital by raising funds.

Furthermore, the Company is fortifying its business foundation through rigorous cost reductions with the aim of converting to a more robust business structure. By promoting a new growth strategy, fortifying its business foundation and strengthening its financial standing, the Company is steadily pushing forward on a new growth track.

On December 8, 2009, Mitsui Chemicals signed a Fundamental Agreement on Collaboration with China Petroleum \& Chemical Corp. (Sinopec), China's largest petrochemical producer, concerning the construction of new facilities for phenols (the raw material for Bisphenol A) and specialty rubber (EPT: raw material for automotive components, etc.). Demand for capital is expected in association with this growth strategy, and, by effectively using funds through capital increases and the steady implementation of its growth strategy, Mitsui Chemicals believes that it can increase its corporate value.

## (Important Subsequent Events)

Upon a request of Mitsui \& Co., Ltd. (MBK) to purchase the investment securities (Shares) of Mitsui Oil Exploration Co., Ltd. (MOECO) owned by Mitsui Chemicals, Inc. (MCI), MCI decided at its February 3, 2010 Board of Director's Meeting to sell the Shares to MBK. MCI and MBK executed an agreement on the transfer of the Shares on the same day.

MCI and MBK will proceed to transfer the Shares by the end of February upon receiving required approval from shareholders of MOECO and other concerned shareholders.

Expected gain from the sale of MOECO shares is 10,626 million yen.

