

# Financial Summary

Results of the First Half of FY2017 & Outlook for FY2017

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**Mitsui Chemicals, Inc.**

November 1, 2017

<Remarks>

FY2017 indicates the period from April 1, 2017 to March 31, 2018.

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Please note that this document has been translated from the original Japanese into English for the convenience of our stakeholders. The information was originally provided in Japanese. If there is any discrepancy, the Japanese language version is the official document and is available on our Japanese language website.

# 1. Results of the First Half of FY2017

(April 1, 2017 – September 30, 2017)

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# 1) Review on 2<sup>nd</sup> Quarter of FY2017 (Business Overview and Topics)

## <Business Overview>

- **Mobility:** Overseas, healthy demand for elastomers, performance compounds and polypropylene compounds continued for automotive applications. Healthy demand continued in performance polymers especially for information and communication technology applications.
- **Health Care:** Sales were stable in vision care materials and nonwoven fabrics. Although demand for dental materials remained steady, sales volume decreased due mainly to shipment issue.
- **Food & Packaging:** Sales for coating & engineering materials, performance films & sheets and agrochemicals were stable.
- **Basic Materials:** Healthy domestic demand continued and operating rates remained at high levels for naphtha crackers and other production facilities. The overseas market for petrochemical and other such products remained strong due mainly to healthy demand.

## <Topics>

- Commercial operations for capacity expansion of polypropylene compounds (India May 2017, U.S. June 2017, Mexico July 2017 : +50,000 tons/annum for total)
- Mitsui Chemicals Agro: Acquisition of shares of PT Agriculture Construction in Indonesia (August 2017)

## 2) Consolidated Financial Highlights

(Billions of Yen)

Items	FY2016 1st Half	FY2017 1st Half	Increase (Decrease)	%
Net sales	568.7	620.9	52.2	9%
Operating income	45.4	48.2	2.8	6%
Non-operating incomes and expenses	(3.5)	1.7	5.2	—
Ordinary income	41.9	49.9	8.0	19%
Extraordinary gains and losses	(2.2)	4.8	7.0	—
Net income before income taxes and minority interests	39.7	54.7	15.0	38%
Profit attributable to owners of parent	27.8	38.2	10.4	38%
Exchange rate (Yen/US\$)	105	111	6	
Domestic standard naphtha price (Yen/KL)	31,450	37,800	6,350	
Dividend (Yen/Share)	5.0	9.0	4.0	—

## 2) Consolidated Financial Highlights

(Billions of Yen)

( ) Denotes a minus

Items	End of Mar. 2017	End of Sep. 2017	Increase (Decrease)	%
Interest-bearing liabilities	439.9	438.0	(1.9)	(0%)
Interest-bearing liabilities (net)	355.8	341.5	(14.3)	(4%)
Equity	449.7	486.1	36.4	8%
Net D/E Ratio (Times)	0.79	0.70	(0.09)	—
Equity Ratio (%)	33.9	35.8	1.9	—

(Number of companies)

Items	End of Mar. 2017	End of Sep. 2017	Increase (Decrease)
Consolidated companies			
Consolidated subsidiaries	94	92	(2)
Non-consolidated subsidiaries and affiliates to which the equity method is applied	37	38	1
Total	131	130	(1)

### 3) Net sales and Operating Income/Loss by Business Segment (compared with corresponding period of FY2016 results)

(Billions of Yen)

( ) Denotes a minus

Segment	Net sales			Operating Income/Loss			Breakdown			FY2017 1st Half Previous Outlook (on August 2, 2017)	
	FY2016 1st Half	FY2017 1st Half	Incr. (Decr.)	FY2016 1st Half	FY2017 1st Half	Incr. (Decr.)	Volume	Terms of trade	Costs	Net sales	Operating Income/Loss
Mobility	141.7	153.4	11.7	21.1	22.0	0.9	0.7	2.1	(1.9)	154.0	21.5
Health Care	67.2	68.1	0.9	5.4	4.8	(0.6)	1.2	(0.3)	(1.5)	66.0	5.0
Food & Packaging	88.3	95.0	6.7	11.0	10.1	(0.9)	1.3	(0.7)	(1.5)	95.0	9.0
Basic Materials	253.2	292.2	39.0	11.8	15.4	3.6	0.8	4.4	(1.6)	291.0	14.5
Others	18.3	12.2	(6.1)	(3.9)	(4.1)	(0.2)	-	-	(0.2)	14.0	(4.0)
Total	568.7	620.9	52.2	45.4	48.2	2.8	4.0	5.5	(6.7)	620.0	46.0

## 4) Non-Operating Income and Expenses, and Extraordinary Gains and Losses

(Billions of Yen) **Non-Operating Incomes and Expenses** ( ) Denotes a minus

Items	FY2016 1st Half	FY2017 1st Half	Incr. (Decr.)
Equity in earnings of non-consolidated subsidiaries and affiliates	1.0	2.3	1.3
Interest expenses, interest and dividend income	(1.1)	(0.7)	0.4
Gain (loss) on foreign exchange	(3.3)	0.2	3.5
Others	(0.1)	(0.1)	0.0
Non-operating incomes and expenses total	(3.5)	1.7	5.2

### Extraordinary Gains and Losses

(Billions of Yen) ( ) Denotes a minus

Items	FY2016 1st Half	FY2017 1st Half	Incr. (Decr.)
Gain on sales of non-current assets & investment securities	0.5	3.2	2.7
Gain on forgiveness of debts	—	2.0	2.0
Extraordinary gains (a)	0.5	5.2	4.7
Loss on sales and disposal of non-current assets	(2.4)	(0.4)	2.0
Impairment loss	(0.3)	—	0.3
Extraordinary losses (b)	(2.7)	(0.4)	2.3
Extraordinary gains and losses total (a)+(b)	(2.2)	4.8	7.0



## 5) Consolidated Balance Sheet

(Billions of Yen)

( ) Denotes a minus

Items	End of Mar. 2017	End of Sep. 2017	Incr. (Decr.)	Items	End of Mar. 2017	End of Sep. 2017	Incr. (Decr.)
Current assets	678.9	692.4	13.5	Liabilities	810.9	807.1	(3.8)
Cash and deposits	84.1	96.5	12.4	Notes and accounts payables	145.7	133.7	(12.0)
Notes and accounts receivables	271.7	261.2	(10.5)	Interest-bearing liabilities	439.9	438.0	(1.9)
Inventories	247.5	259.1	11.6	Other liabilities	225.3	235.4	10.1
Other current assets	75.6	75.6	0.0				
Fixed assets	646.6	667.3	20.7	Net assets	514.6	552.6	38.0
Tangible fixed assets	409.4	416.0	6.6	Shareholders' equity	437.8	465.8	28.0
Intangible fixed assets	35.2	36.5	1.3	Other accumulated comprehensive income	11.9	20.3	8.4
Investments and other non-current assets	202.0	214.8	12.8	Non-controlling interests	64.9	66.5	1.6
<b>Total</b>	<b>1,325.5</b>	<b>1,359.7</b>	<b>34.2</b>	<b>Total</b>	<b>1,325.5</b>	<b>1,359.7</b>	<b>34.2</b>

## 6) Consolidated Statement of Cash Flow

(Billions of Yen)

( ) Denotes a minus

Items	FY2016 1st Half	FY2017 1st Half	Incr. (Decr.)
I . Cash flows from operating activities (a)	67.5	49.1	(18.4)
II . Cash flows from investing activities (b)	(20.6)	(21.0)	(0.4)
Free cash flows (a)+(b)	46.9	28.1	(18.8)
III . Cash flows from financing activities	(22.3)	(16.6)	5.7
IV . Others	(3.4)	(0.5)	2.9
Net incr.(decr.) in cash and cash equivalents	21.2	11.0	(10.2)

## 2. Outlook for FY2017 (April 1, 2017 – March 31, 2018)

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This summary contains forward-looking statements about the future plans, strategies, belief and performance of the Mitsui Chemicals Group as a whole and its individual consolidated companies. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Mitsui Chemicals Group and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, fluctuations in foreign currency exchange rates, fluctuations in the price of raw materials, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected and the Mitsui Chemicals Group cannot guarantee that these forward-looking statements are accurate or will be achieved.

# 1) Topics for and after 3<sup>rd</sup> Quarter of FY2017

## <Topics>

- Commercial operations for capacity expansion of thermoplastic olefinic elastomer Milastomer™ (October 2017, +5,000 tons/annum)
- Establishment of new company for the ICROS™Tape, a tape for semiconductor manufacturing in Taiwan (November 2017)
- Commercial operations for capacity expansion of electrolyte solution for Taiwan joint venture (3<sup>rd</sup> Quarter of FY2017, +3,500 tons/annum)
- Mitsui Chemicals & SKC Polyurethanes: New system house base starts operations in India (4<sup>th</sup> Quarter of FY2017, 13,000 tons/annum)
- Commercial operations for high performance nonwovens at Nagoya Works in Japan (4<sup>th</sup> Quarter of FY2017, 15,000 tons/annum)
- Commercial operations for capacity expansion of premium high performance nonwovens in Japan (4<sup>th</sup> Quarter of FY2017, +6,000 tons/annum)

## 2) Consolidated Financial Highlights of Outlook

(Billions of Yen)

( ) Denotes a minus

Items	FY2016 (a)		FY2017 Outlook (b)		Incr.(Decr.) (b)-(a)		FY2017 Previous Outlook (on Aug 2, 2017)	
	1st Half	Full Year	1st Half	Full Year	Full Year	%	1st Half	Full Year
Net sales	568.7	1,212.3	620.9	1,300.0	87.7	7%	620.0	1,300.0
Operating income	45.4	102.1	48.2	103.0	0.9	1%	46.0	100.0
Non-operating incomes and expenses	(3.5)	(4.9)	1.7	2.0	6.9	–	0.0	0.0
Ordinary income	41.9	97.2	49.9	105.0	7.8	8%	46.0	100.0
Extraordinary gains and losses	(2.2)	(11.4)	4.8	(1.0)	10.4	–	1.0	(4.0)
Net income before income taxes and minority interests	39.7	85.8	54.7	104.0	18.2	21%	47.0	96.0
Profit attributable to owners of parent	27.8	64.8	38.2	73.0	8.2	13%	33.0	68.0

Exchange rate (Yen/US\$)	105	108	111	111	3		111	110
Domestic standard naphtha price (Yen/KL)	31,450	34,700	37,800	39,900	5,200		38,050	40,000

Dividend (Yen/Share)	Interim	Year-end	Interim	Year-end	Interim	Year-end	Interim	Year-end
	5.0	9.0	9.0	40.0	4.0	–	8.0	40.0
	Full year	*14.0	Full year	–	Full year	–	Full year	–

\*Regular:12+Memorial:2

FY2017 outlook is calculated based on the number of shares after the 5-to-1 share consolidation, which was conducted on October 1, 2017.

### 3) Net sales and Operating Income/Loss by Business Segment (compared with FY2016 results)

(Billions of Yen)

( ) Denotes a minus

Segment	Net sales					Operating Income/Loss				
	FY2016		FY2017 Outlook		Incr.(Decr.) (b) - (a)	FY2016		FY2017 Outlook		Incr.(Decr.) (d) - (c)
	1st Half	Full Year (a)	1st Half	Full Year (b)		1st Half	Full Year (c)	1st Half	Full Year (d)	
Mobility	141.7	293.3	153.4	314.0	20.7	21.1	40.7	22.0	43.0	2.3
Health Care	67.2	134.2	68.1	143.0	8.8	5.4	10.1	4.8	13.0	2.9
Food & Packaging	88.3	182.5	95.0	195.0	12.5	11.0	20.6	10.1	22.0	1.4
Basic Materials	253.2	565.6	292.2	621.0	55.4	11.8	38.5	15.4	33.0	(5.5)
Others	18.3	36.7	12.2	27.0	(9.7)	(3.9)	(7.8)	(4.1)	(8.0)	(0.2)
Total	568.7	1,212.3	620.9	1,300.0	87.7	45.4	102.1	48.2	103.0	0.9

# 4) Operating Income/Loss by Business Segment (1<sup>st</sup> half vs. 2<sup>nd</sup> half of FY2017)

(Billions of Yen)

() Denotes a minus

Segment	Operating Income/Loss			Comments for Operating Income/Loss [+] denotes profit trigger [-] denotes loss trigger
	1st Half	2nd Half (Outlook)	Incr. (Decr.)	
Mobility	22.0	21.0	(1.0)	[+] Sales expansion, [-] terms of trade, [-] fixed costs, etc.
Health Care	4.8	8.2	3.4	[+] Sales expansion, etc.
Food & Packaging	10.1	11.9	1.8	[+] Sales expansion, [-] fixed costs, etc.
Basic Materials	15.4	17.6	2.2	[+] Sales expansion, [-] terms of trade, etc. [+] Regular maintenance of naphtha cracker in 1st half
Others	(4.1)	(3.9)	0.2	
Total	48.2	54.8	6.6	

## Breakdown of Basic Materials

	Sales Ratio (%)	Trends of Operating Income	
			1st half → 2nd half (outlook)
Petrochemical feedstocks and Polyolefins	60%	➔	[+] Regular maintenance of naphtha cracker, [-] terms of trade, etc.
Phenols, PTA&PET and Industrial Chemicals	35%	➔	[+] Sales expansion, etc.
Polyurethane Materials	5%	➔	

Note: All figures are approximation for reference purpose only.

## 5) Non-Operating Income and Expenses, and Extraordinary Gains and Losses

(Billions of Yen) **Non-Operating Incomes and Expenses** ( ) Denotes a minus

Items	FY2016		FY2017 Outlook		Incr.(Decr.) (b) - (a)
	1st Half	Full Year (a)	1st Half	Full Year (b)	
Equity in earnings of non-consolidated subsidiaries and affiliates	1.0	0.2	2.3	5.5	5.3
Interest expenses, interest and dividend income	(1.1)	(2.1)	(0.7)	(2.5)	(0.4)
Gain (loss) on foreign exchange	(3.3)	(1.3)	0.2	0.2	1.5
Others	(0.1)	(1.7)	(0.1)	(1.2)	0.5
Non-operating incomes and expenses total	(3.5)	(4.9)	1.7	2.0	6.9

(Billions of Yen) **Extraordinary Gains and Losses** ( ) Denotes a minus

Items	FY2016		FY2017 Outlook		Incr.(Decr.) (b) - (a)
	1st Half	Full Year (a)	1st Half	Full Year (b)	
Gain on sales of non-current assets & investment securities	0.5	2.6	3.2	3.2	0.6
Gain on forgiveness of debts	–	–	2.0	2.0	2.0
Extraordinary gains (a)	0.5	2.6	5.2	5.2	2.6
Loss on sales and disposal of non-current assets	(2.4)	(7.3)	(0.4)	(6.2)	1.1
Impairment loss	(0.3)	(4.1)	–	–	4.1
Loss on valuation of investment securities	–	(0.2)	–	–	0.2
Others	–	(2.4)	–	–	2.4
Extraordinary losses (b)	(2.7)	(14.0)	(0.4)	(6.2)	7.8
Extraordinary gains and losses Total (a)+(b)	(2.2)	(11.4)	4.8	(1.0)	10.4



## 6) Consolidated Statement of Cash Flow

(Billions of Yen)

( ) Denotes a minus

Items	FY2016		FY2017 Outlook		Incr.(Decr.) (b) - (a)	FY2017 Previous Outlook (on Aug 2, 2017)	
	1st Half	Full Year (a)	1st Half	Full Year (b)		1st Half	Full Year
I . Cash flows from operating activities (a)	67.5	100.4	49.1	101.0	0.6	48.0	102.0
II . Cash flows from investing activities (b)	(20.6)	(47.4)	(21.0)	(80.0)	(32.6)	(32.0)	(82.0)
Free cash flows (a)+(b)	46.9	53.0	28.1	21.0	(32.0)	16.0	20.0
III . Cash flows from financing activities	(22.3)	(47.6)	(16.6)	(21.0)	26.6	(16.0)	(20.0)
IV . Others	(3.4)	(0.7)	(0.5)	–	0.7	–	–
Net incr.(decr.) in cash and cash equivalents	21.2	4.7	11.0	0.0	(4.7)	0.0	0.0

## 7) Consolidated Accounting Fundamentals

( ) Denotes a minus

Items		FY2016		FY2017 Outlook	
		1st Half	Full Year	1st Half	Full Year
Exchange Rate	Yen/US\$	105	108	111	111
Domestic Standard Naphtha Price	Yen/KL	31,450	34,700	37,800	39,900
Capital Expenditures	¥ Billions	18.7	45.4	27.0	74.0
Research and Development Expenses	¥ Billions	14.8	30.8	16.2	35.0
Depreciation and Amortization	¥ Billions	21.5	44.1	22.1	46.0
Financing Incomes and Expenses	¥ Billions	(1.1)	(2.1)	(0.7)	(2.5)
Interest-bearing Liabilities	¥ Billions	455.2	439.9	438.0	445.0
Net D/E Ratio	times	0.92	0.79	0.70	0.70
Number of Employees	persons	13,487	13,423	13,521	13,600

## 3. Appendix

- 1) Trends in Product Prices
- 2) Increase/Decrease in Business Segment (Net sales and Operating Income, year on year)
- 3) Net sales and Operating Income/Loss by Business Segment (by Quarter)
- 4) Main Subsidiaries and Affiliates
- 5) Financial Summary
- 6) Net sales by Region

This summary contains forward-looking statements about the future plans, strategies, belief and performance of the Mitsui Chemicals Group as a whole and its individual consolidated companies. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Mitsui Chemicals Group and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, fluctuations in foreign currency exchange rates, fluctuations in the price of raw materials, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected and the Mitsui Chemicals Group cannot guarantee that these forward-looking statements are accurate or will be achieved.

# 1) Trends in Product Prices

(Naphtha prices are Domestic Standard Naphtha Price )

(PE, PP, PH, BPA(Japan) : Change in Prices and Raw Materials Prices in Japan / BPA(China), PTA, TDI : Chinese Market Price)

(ACP) : Asian contract price

Year	2014	2015			2016				2017			
Month	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.	Oct.-Dec.	Jan.-Mar.	Apr.-Jun.	Jul.-Sep.
Naphtha (Yen/KL)	66,000	47,000	48,800	47,200	40,900	34,300	31,600	31,300	34,100	41,900	39,100	36,500
PE (Yen/KG)		about (30)			about (10)	about (10)		about (10)		about +20		about (5)
PP (Yen/KG)		about (30)			about (10)	about (10)		about (10)		about +20		about (5)
PH (Formula Price) (Yen/KG)												
BZ(ACP) (US\$/T)	\$1,060	\$650	\$790	\$720	\$610	\$560	\$640	\$640	\$670	\$950	\$790	\$770
BPA(Japan) (Yen/KG)					(30) From Oct.					+20 From Mar.		
	negotiation based on BZ price and BPA market price											
BPA (China) (US\$/T)	\$1,620	\$1,430	\$1,390	\$1,060	\$910	\$940	\$1,140	\$1,130	\$1,170	\$1,360	\$1,200	\$1,220
PTA (US\$/T)	\$760	\$620	\$720	\$630	\$600	\$570	\$610	\$610	\$610	\$670	\$630	\$640
PX(ACP) (US\$/T)	\$1,040	\$780	\$930	\$820	\$790	\$720	\$800	\$790	\$790	\$890	\$810	\$800
TDI (US\$/T)	\$2,280	\$1,940	\$1,740	\$1,570	\$1,510	\$1,510	\$2,080	\$2,360	\$3,590	\$3,480	\$3,500	\$3,680

## 2-1) Increase/Decrease in Mobility

(Net sales and Operating Income, year on year)

### Increase/Decrease of Net Sales (1<sup>st</sup> Half of FY2017 vs. 1<sup>st</sup> Half of FY2016)

( ) Denotes a minus

(Unit: Billions of yen)



**153.4 billion yen (+11.7 billion yen year on year)**

#### Volume +2.8 billion yen

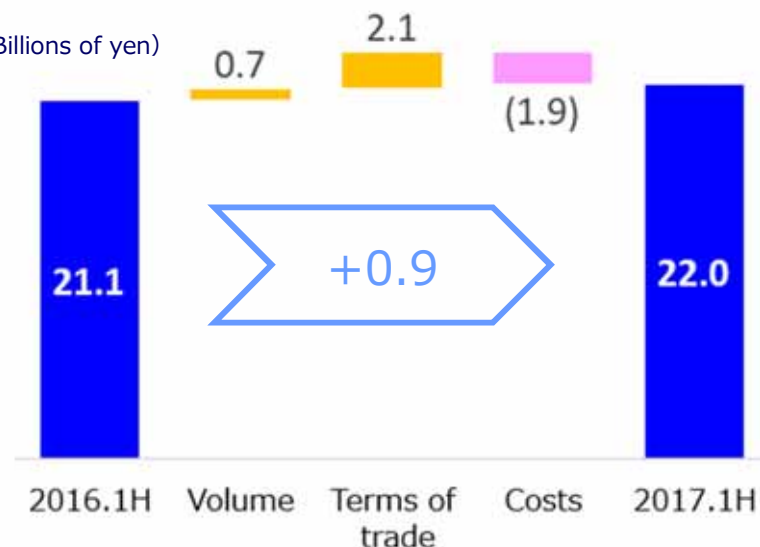
- Prompt response to healthy global automotive use demand.
- Prompt response to healthy demand for information and communication technology applications.

#### Prices +8.9 billion yen

- Increase from sales price revision in line with upward swing in raw material prices.
- Increase from weak yen, etc.

### Increase/Decrease of Operating Income (1<sup>st</sup> Half of FY2017 vs. 1<sup>st</sup> Half of FY2016)

(Unit: Billions of yen)



**22.0 billion yen (+0.9 billion yen year on year)**

#### Volume +0.7 billion yen

- Prompt response to healthy global automotive use demand.
- Prompt response to healthy demand for information and communication technology applications.

#### Terms of trade +2.1 billion yen

- Increase from weak yen, etc.

#### Costs (1.9) billion yen

- Development costs, etc.

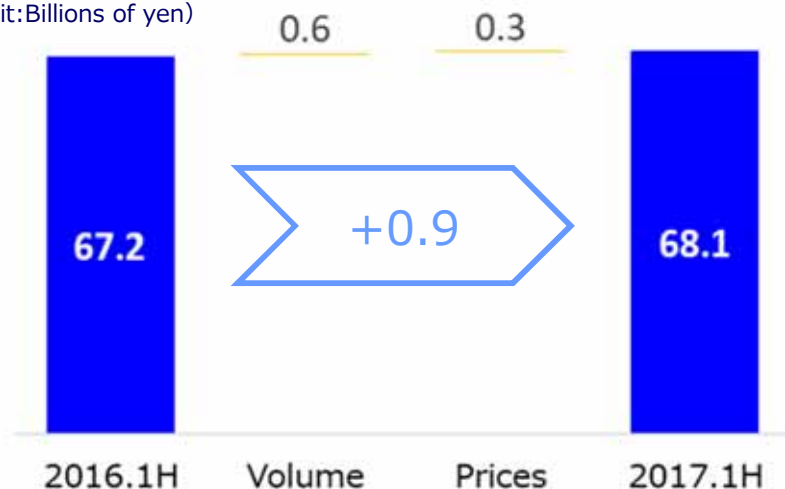
## 2-2) Increase/Decrease in Health Care

(Net sales and Operating Income, year on year)

( ) Denotes a minus

### Increase/Decrease of Net Sales (1<sup>st</sup> Half of FY2017 vs. 1<sup>st</sup> Half of FY2016)

(Unit: Billions of yen)



**68.1 billion yen (+0.9 billion yen year on year)**

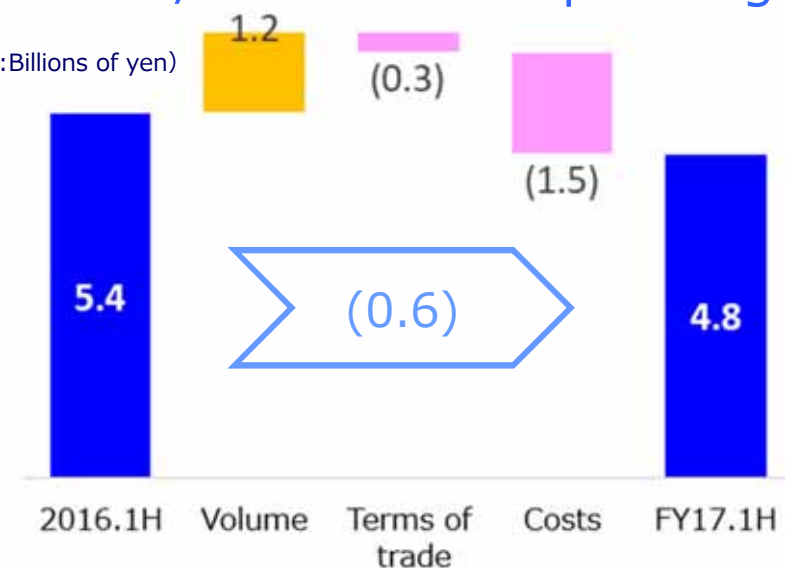
#### Volume +0.6 billion yen

- Stable sales of vision care materials and nonwoven fabrics.
- Decrease in dental materials due mainly to shipment issue.

#### Prices +0.3 billion yen

### Increase/Decrease of Operating Income (1<sup>st</sup> Half of FY2017 vs. 1<sup>st</sup> Half of FY2016)

(Unit: Billions of yen)



**4.8 billion yen ((0.6) billion yen year on year)**

#### Volume +1.2 billion yen

- Stable sales of vision care materials and nonwoven fabrics.
- Decrease in dental materials due mainly to shipment issue.

#### Terms of trade (0.3) billion yen

- Decrease from unfavorable terms of trade for nonwoven fabrics.

#### Costs (1.5) billion yen

- Development costs, etc.

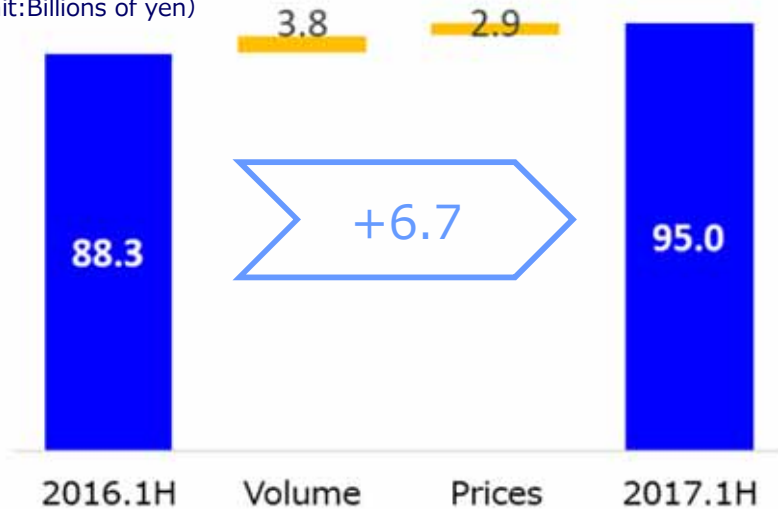
## 2-3) Increase/Decrease in Food & Packaging

(Net sales and Operating Income, year on year)

### Increase/Decrease of Net Sales (1<sup>st</sup> Half of FY2017 vs. 1<sup>st</sup> Half of FY2016)

( ) Denotes a minus

(Unit: Billions of yen)



**95.0 billion yen (+6.7 billion yen year on year)**

#### **Volume +3.8 billion yen**

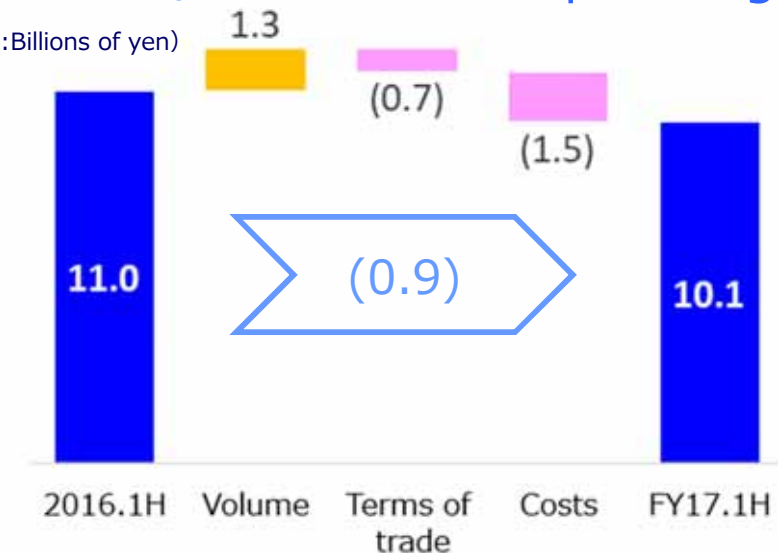
- Stable sales of coating & engineering materials, performance films & sheets and agrochemicals.

#### **Prices +2.9 billion yen**

- Increase from sales price revision in line with upward swing in raw material prices, etc.

### Increase/Decrease of Operating Income (1<sup>st</sup> Half of FY2017 vs. 1<sup>st</sup> Half of FY2016)

(Unit: Billions of yen)



**10.1 billion yen ((0.9) billion yen year on year)**

#### **Volume +1.3 billion yen**

- Stable sales of coating & engineering materials, performance films & sheets and agrochemicals.

#### **Terms of trade (0.7) billion yen**

- Decrease from unfavorable terms of trade due to upward swing in raw material prices, etc.

#### **Costs (1.5) billion yen**

- Development costs, etc.

## 2-4) Increase/Decrease in Basic Materials

(Net sales and Operating Income, year on year)

### Increase/Decrease of Net Sales (1<sup>st</sup> Half of FY2017 vs. 1<sup>st</sup> Half of FY2016)

( ) Denotes a minus

(Unit: Billions of yen)



**292.2 billion yen (+39.0 billion yen year on year)**

**Volume +6.7 billion yen**

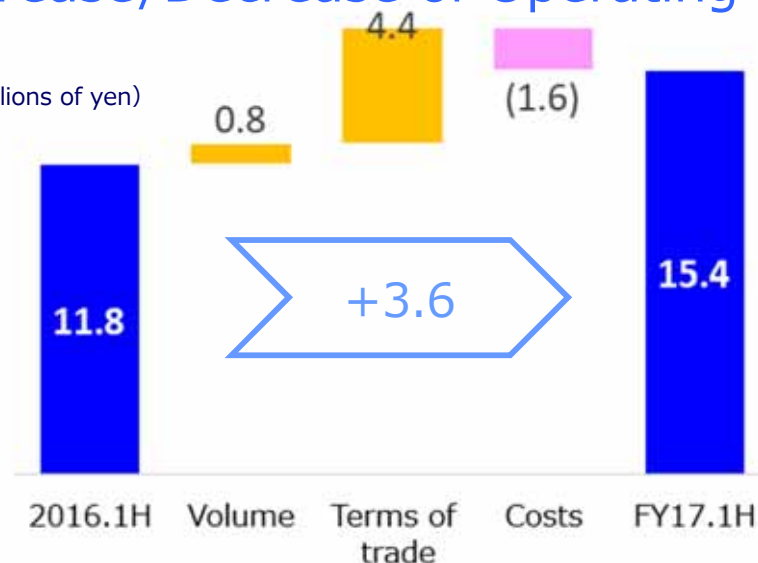
- Stable sales of each product.

**Prices +32.3 billion yen**

- Increase from sales price revision in line with upward swing in raw material prices, etc.

### Increase/Decrease of Operating Income (1<sup>st</sup> Half of FY2017 vs. 1<sup>st</sup> Half of FY2016)

(Unit: Billions of yen)



**15.4 billion yen (+3.6 billion yen year on year)**

**Volume +0.8 billion yen**

- Stable sales of each product.

**Terms of trade +4.4 billion yen**

- Market price, etc.

**Costs (1.6) billion yen**

- Scale difference of regular maintenance, etc.



### 3) Net sales and Operating Income/Loss by Business Segment (by Quarter)

#### Net sales

(Billions of Yen)

Segment	FY2016				FY2017	
	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep
Mobility	74.7	67.0	74.4	77.2	77.7	75.7
Health Care	35.1	32.1	32.8	34.2	34.2	33.9
Food & Packaging	44.4	43.9	43.7	50.5	45.8	49.2
Basic Materials	130.7	122.5	142.2	170.2	145.3	146.9
Others	8.8	9.5	8.3	10.1	6.0	6.2
<b>Total</b>	<b>293.7</b>	<b>275.0</b>	<b>301.4</b>	<b>342.2</b>	<b>309.0</b>	<b>311.9</b>

#### Operating Income/Loss

(Billions of Yen)

( ) Denotes a minus es a minus

Segment	FY2016				FY2017	
	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep
Mobility	12.0	9.1	10.0	9.6	11.5	10.5
Health Care	3.2	2.2	2.5	2.2	2.9	1.9
Food & Packaging	5.7	5.3	3.9	5.7	4.6	5.5
Basic Materials	7.0	4.8	12.1	14.6	10.8	4.6
Others	(2.4)	(1.5)	(2.3)	(1.6)	(2.5)	(1.6)
<b>Total</b>	<b>25.5</b>	<b>19.9</b>	<b>26.2</b>	<b>30.5</b>	<b>27.3</b>	<b>20.9</b>

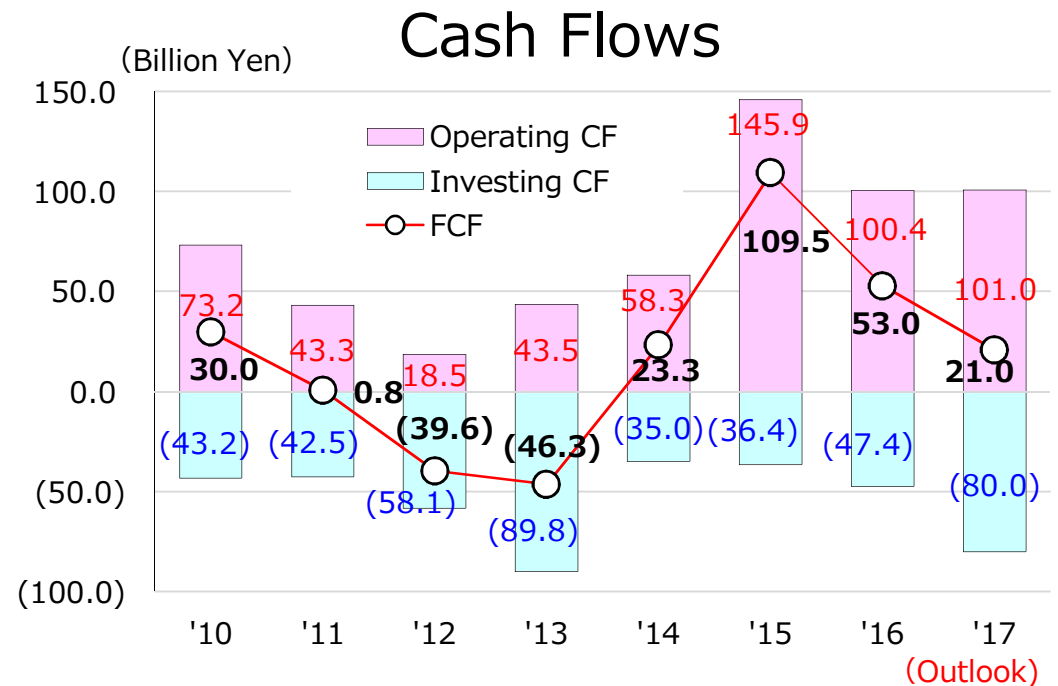
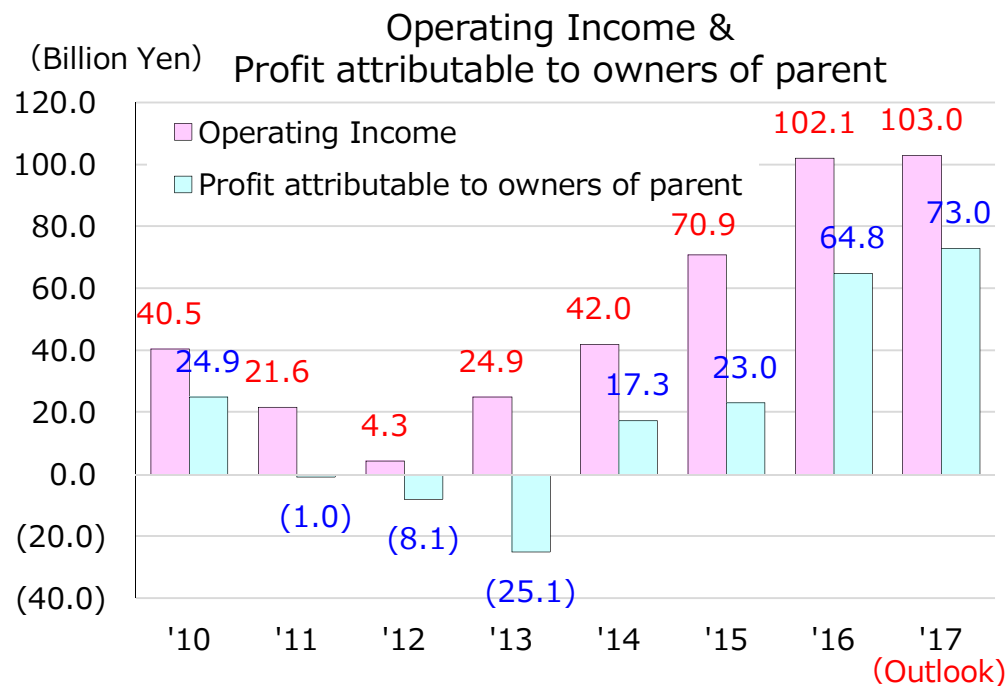
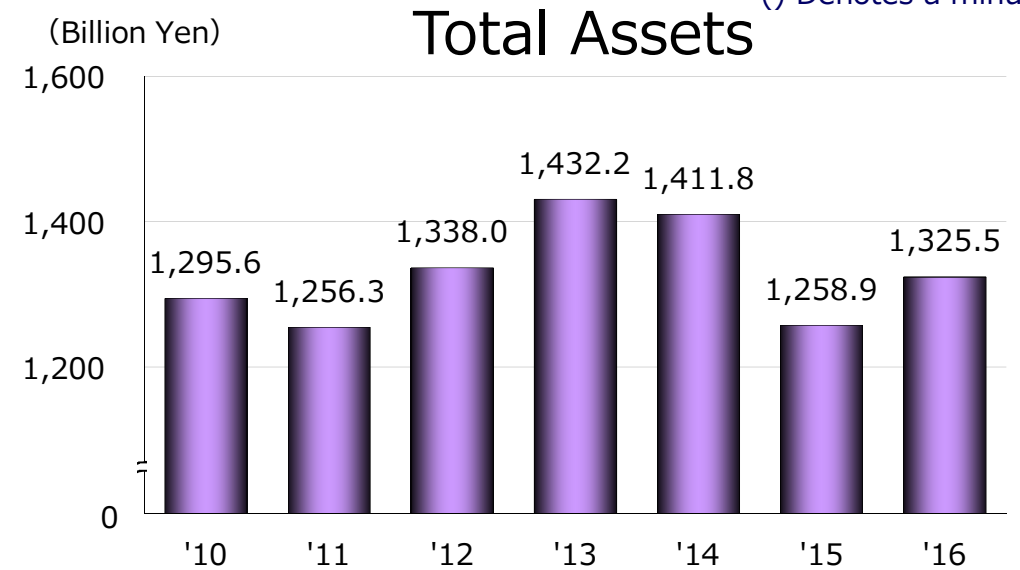
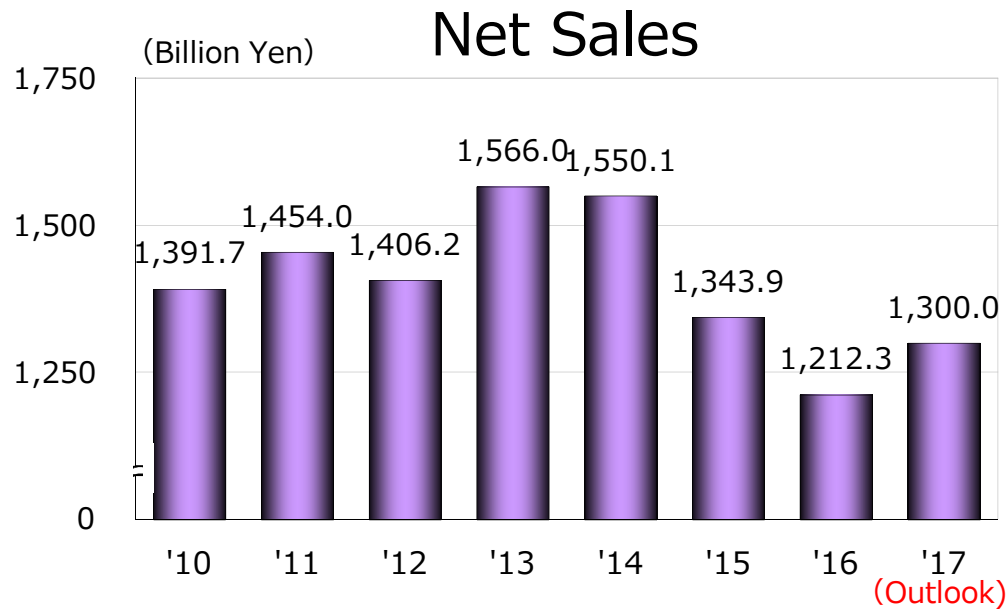
## 4) Main Subsidiaries and Affiliates

Items	Our share	Net sales FY2016	Operating Income/Loss	
			FY2016	FY2017 Outlook
<b>Subsidiaries</b>	%	Billions of Yen		
Prime Polymer	65.0	210	gain	→ Terms of trade[-]
Advanced Composites	61.8	100	gain	→
Mitsui Phenoles Singapore	95.0	40	loss	→
Mitsui Elastomers Singapore	100.0	50	gain	→
Mitsui Chemicals Tohcello, Inc.	100.0	70	gain	→
Mitsui Chemicals Agro, Inc.	100.0	40	gain	→
<b>Affiliates</b>				
Dupont-Mitsui Polychemicals	50.0	40	gain	→ Terms of trade[-]
Dupont-Mitsui Fluorochemicals	50.0	30	gain	→
Shanghai Sinopec Mitsui Chemicals	50.0	30	loss	→
Siam Mitsui PTA	50.0	70	gain	→ Terms of trade[-]

*Operating Income/Loss : FY2017 outlook "→" represents "no change", or change less than 0.5 billion yen compared with FY2016.*

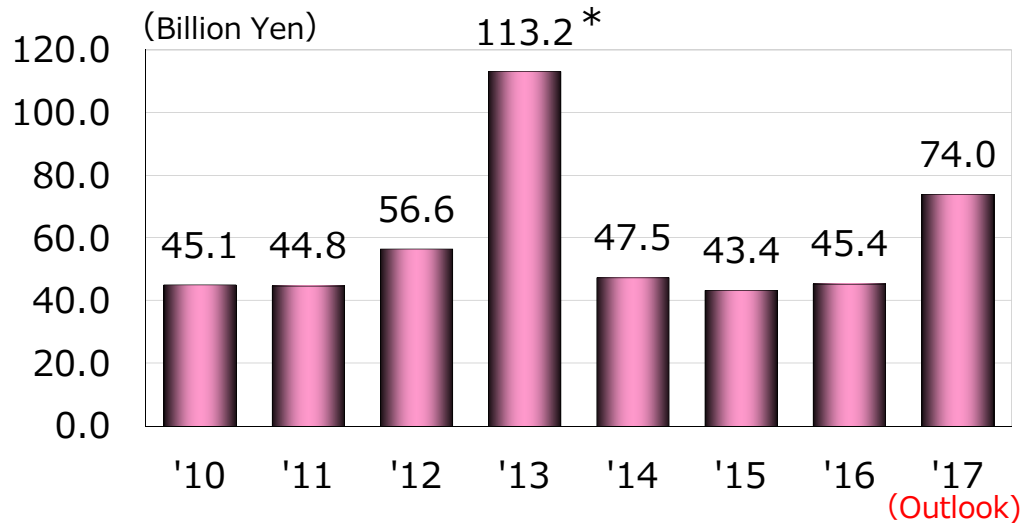
# 4-1) Financial Summary

( ) Denotes a minus



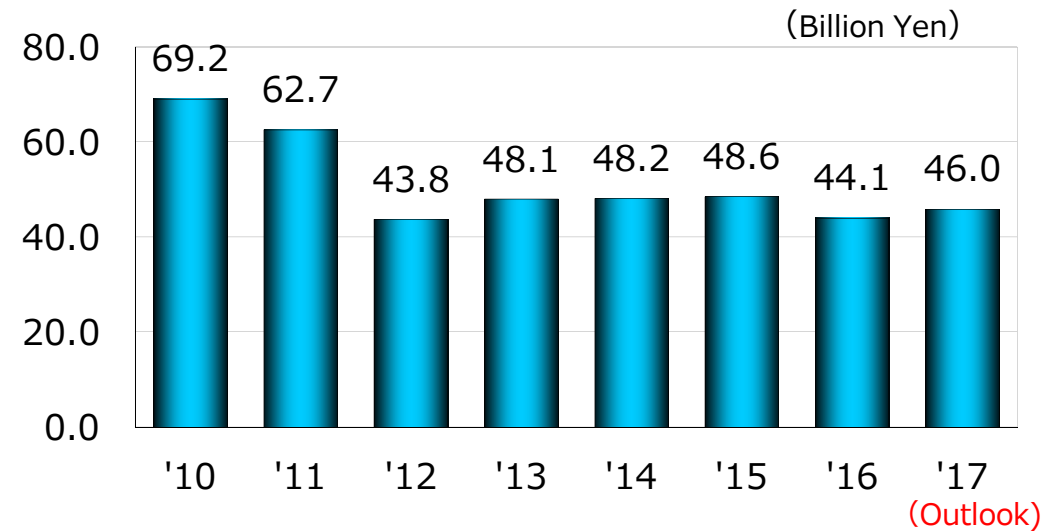
# 4-2) Financial Summary

## Capital Expenditure

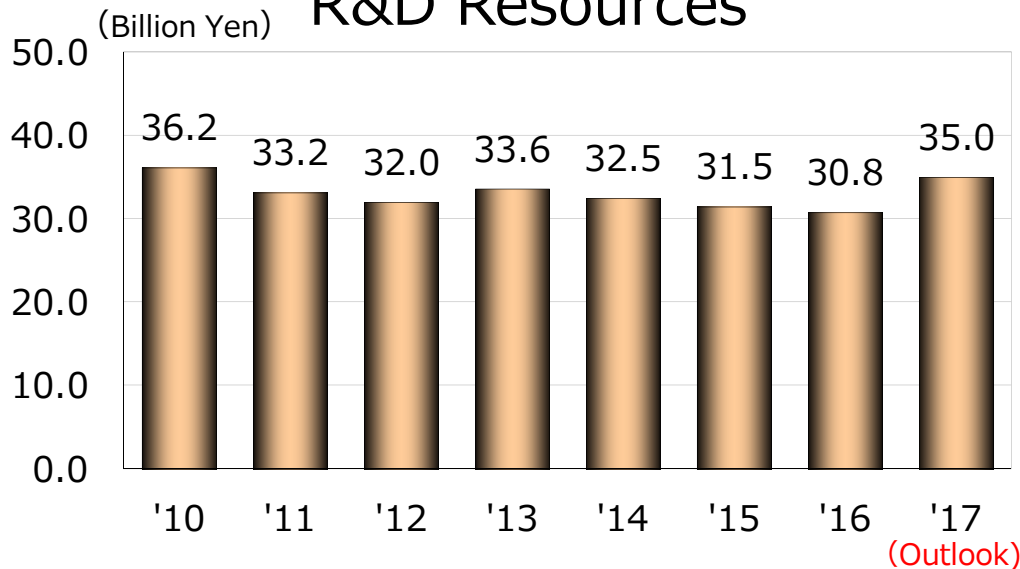


\* include Heraeus dental business acquisition 56.0 billion yen

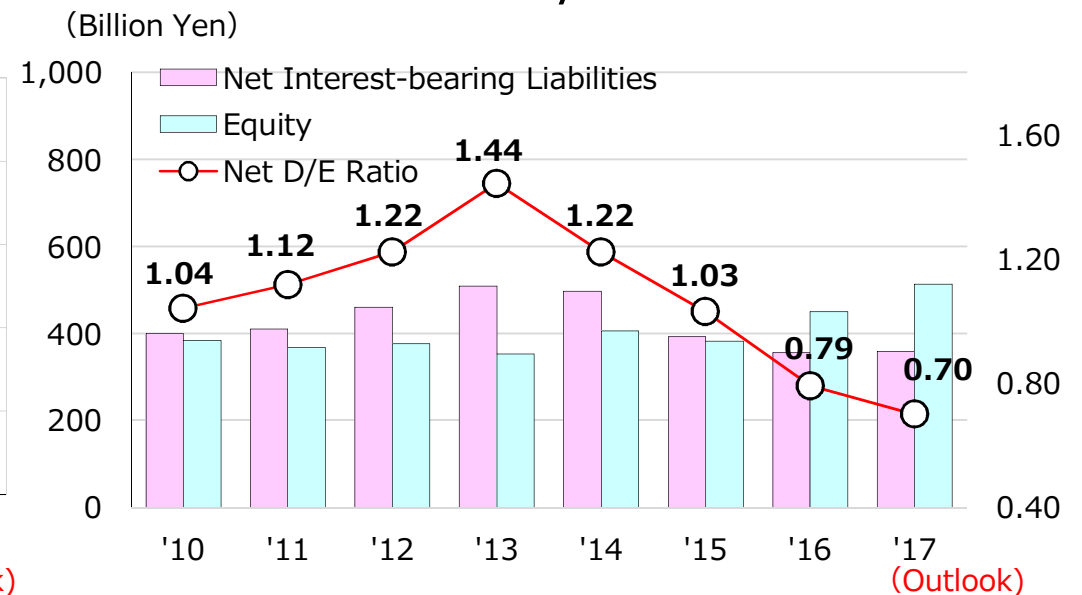
## Depreciation & Amortization



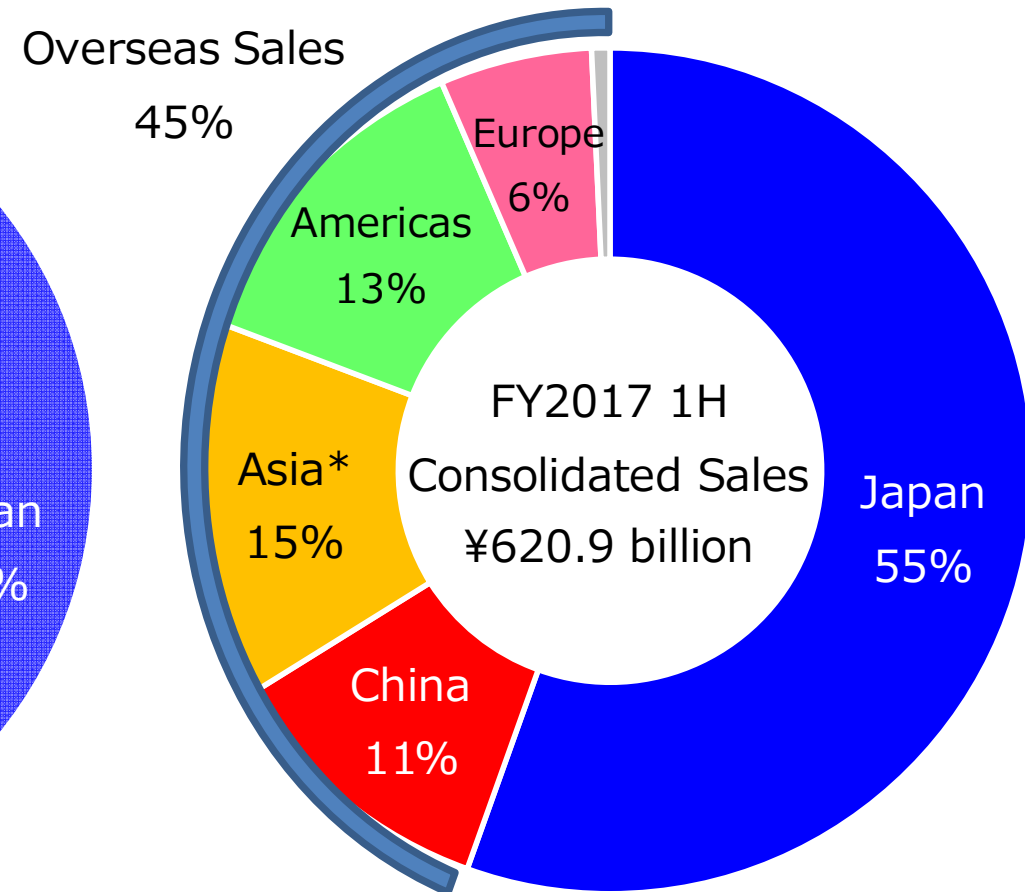
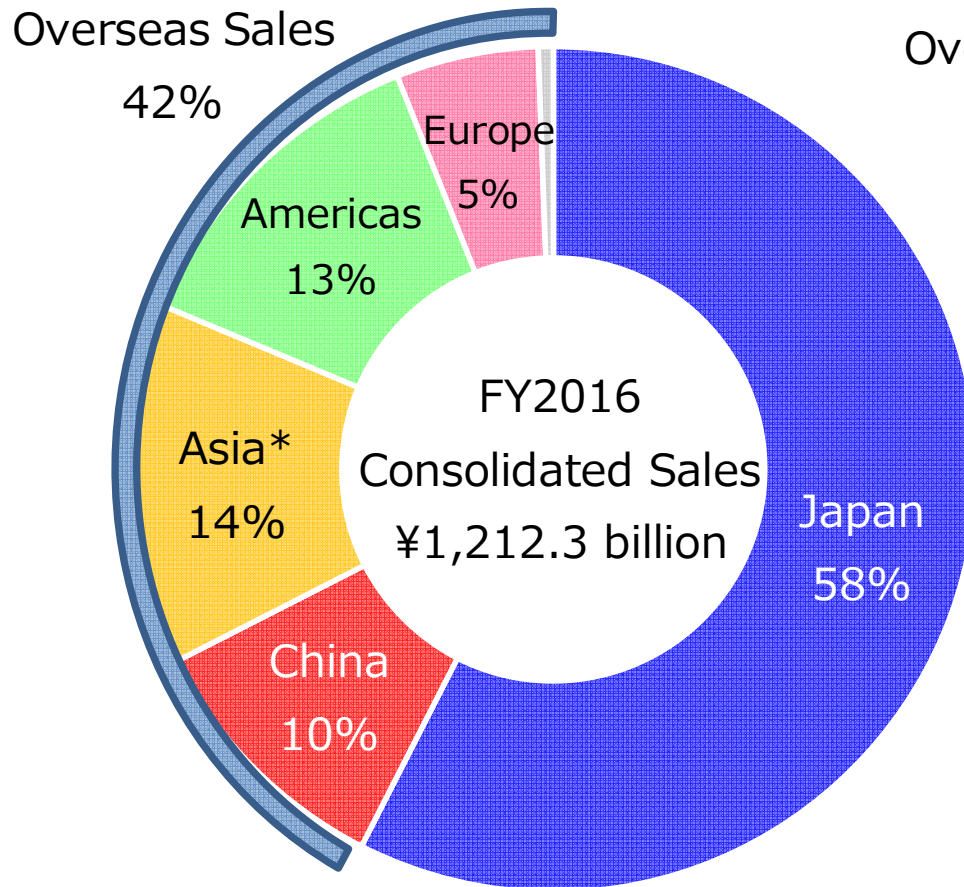
## R&D Resources



## Net D/E Ratio



# 5) Net sales by Region



\* Asia excluding Japan and China



**Mitsui Chemicals**

Creating New Customer Value and  
Solving Social Challenges through Business Activities